



Pearson

Wordlist Business Partner B2+ (A-Z)

Headword	Part of speech	German	French	Italian	Definition	Example
A						
access	n.	Zugang	accès	accesso	the ability or opportunity to do or use something	British companies will still want access to markets in Europe.
account	n.	Konto	compte	conto corrente	an arrangement in which a bank keeps your money safe so that you can pay more in or take money out	My salary is paid into my bank account.
account for	phr. v.	ausmachen, betragen	constituer	rappresentare	to form a particular amount or part of something	African-Americans account for 12% of the US population.
accreditation	n.	Zulassung	certification	accreditamento, riconoscimento	the state of having official approval to do something, because of reaching an acceptable standard	The rules make it easier for European accountants to gain accreditation in the US.
accredited	adj.	zugelassen	agr��e, accr��dit��	accreditato, ufficialmente riconosciuto	having official approval to do something, especially because of having reached an acceptable standard	The company will only hire accredited accountants.
acknowledge	v.	anerkennen, w��rdigen	reconna��tre	riconoscere	to show someone that you have noticed them or heard what they have said	It's important to acknowledge their feelings, even if you don't agree.
acquire	v.	kaufen, erwerben	acqu��rir	acquisire	to obtain something by buying it or being given it	In 1998 the business was acquired by a Dutch company.
acquisition	n.	Kauf, Erwerb	acquisition	acquisizione	when one company buys another one or part of another one	The company has started talks for the acquisition of 85 stores in California.
across	preposition	��berall in	dans tout ...	in tutto	in every part of a country, organisation, etc.	The TV programme was popular across Europe.
address	v.	ansprechen, adressieren	r��pondre ��	rispondere a	to start trying to solve or deal with a problem	Our products address the needs of disabled customers.
admirable	adj.	bewundernswert	admirable	ammirevole	having many good qualities that you respect and admire	His energy and decency are admirable.
adopt	v.	annehmen, sich zu eigen machen	adopter	adottare	to choose to accept a proposal or idea	Becoming a member of a society means adopting its values.
advisable	adj.	ratsam	recommand��, conseill��	consigliabile	[not before noun] suggesting that something should be done in order to avoid problems or risks	Regular medical check-ups are advisable.
affordable	adj.	bezahlbar	abordable	abbordabile	cheap enough for most people to be able to buy or pay for	More affordable housing is needed in our cities.
agreeable	adj.	annehmbar	acceptable, convenable	adatto, consono	able to be accepted	The main objective is to find a solution that is agreeable to the company in terms of cost.

be in agreement	n.	einverstanden sein, einer Meinung sein	être d'accord	essere d'accordo	to have the same opinion as someone else	A decision will not be made until everyone is in agreement.
alarm bell	n.	Alarmglocke	sonnette d'alarme	campanello d'allarme	something that makes you worried that something bad may be happening	There were alarm bells when he failed to come home from the trip on time and couldn't be reached by phone.
align	v.	ausrichten an	aligner sur	allineare	to organise or change something so that it has the right relationship to something else	This policy is closely aligned with the goals of the organisation.
all in all		alles in allem	somme toute	tutto sommato, nel complesso	used to show that you are considering every part of a situation	It was, all in all, more like a prison than an office.
alliance	n.	Allianz	alliance	alleanza	an arrangement in which two or more countries, groups, etc. agree to work together to try to change or achieve something	The companies have formed an alliance to market the product.
allow	v.	ermöglichen, erlauben	permettre	permettere	to make it possible for something to happen or for someone to do something	Working in small groups allows for more collaborative effort.
allowance	n.	Zuschuss, Spesen, Vergütung	indemnité	indennità, remunerazione	an amount of money that you are given regularly or for a special purpose	Employees are given a travel allowance as part of their pay.
alternative	n.	Alternative	choix, alternative	alternativa	something you can choose to do or use instead of something else	He quickly assessed the alternatives that were available to him.
altitude	n.	Höhe, Höhenlage	altitude	altitudine, quota	the height of an object or place above the sea	It's very difficult to breathe at high altitudes.
analytical	adj.	analytisch	analytique	analitico	thinking about things in a detailed and intelligent way, so that you can examine and understand things	During the course, students will develop their analytical skills.
anonymity	n.	Anonymität	anonymat	anonimità	when other people do not know who you are or what your name is	The anonymity of comments posted online seems to make some people feel they can be rude and cruel.
anticipate	v.	erwarten, vorausberechnen	prévoir	aspettarsi, prevedere	to expect that something will happen and to be ready for it	Sales have been better than anticipated.
anticipation	n.	Erwartung	attentes	aspettativa	when you are expecting something to happen	We were excited and full of anticipation at the prospect of the trip.
appealing	adj.	ansprechend, attraktiv	attirant, attrayant	accattivante	attractive or interesting	The city offers an appealing combination of sporting and cultural events.
approach	v.	angehen, herangehen, behandeln	s'approcher de	approcciare	to begin to deal with a situation or problem in a particular way or with a particular attitude	It might be possible to approach the problem in a different way.
arise (arose, arisen)	v.	aufkommen, entstehen	se produire	emergere	if a problem or difficult situation arises, it begins to happen	More problems like those at the nuclear power plant are certain to arise.
artificially	adv.	künstlich	artificiellement	artificialmente	in a way that is not natural, but that is made or done by people, often using machines or chemicals	The plants are grown in an artificially lit greenhouse.
aspect	n.	Aspekt	aspect	aspetto	one part of a situation, idea, plan, etc. that has many parts	Dealing with people is the most important aspect of my work.
assembly point	n.	Sammelplatz, Sammelpunkt	point de rassemblement	punto d'incontro	the place where people should go to if there is a fire or other emergency	The assembly point is in the car park.
assess	v.	bewerten, einschätzen	évaluer, jauger	valutare	to make a judgement about a situation after thinking carefully about it	It is difficult to assess all the complex processes driving climate change.
assign	v.	zuweisen, zuteilen	assigner à	assegnare	to give someone a particular job or make them responsible for a particular person or thing	He's been assigned to the Asian Affairs Bureau.
assignment	n.	Aufgabe, Auftrag	tâche	incarico	a piece of work that is given to someone as part of their job	His first assignment for the newspaper was to report on the French elections.
assurance	n.	Zusicherung, Versicherung	assurance, garantie	assicurazione, promessa	a promise that something will definitely happen or is definitely true, made especially to make someone less worried	He gave an assurance that the work would be completed by Wednesday.
assure	v.	zusichern, versichern	assurer, garantir	assicurare	to tell someone that something will definitely happen or is definitely true, so that they are less worried	The airline has assured travellers there will be no further delays.
cooperative atmosphere	n.	kooperative Atmosphäre	climat de coopération	clima di collaborazione	the feeling that people in a place will help you and work well with you	Employees are much happier in a cooperative atmosphere.

attitude	n.	Einstellung, Haltung	attitude	atteggiamento	the opinions and feelings that you usually have about something, especially when this is shown in your behaviour	A positive attitude is essential if you want to be successful.
attract	v.	anziehen, anlocken	attirer	attrarre	to make someone interested in something, or make them want it	The low rents attract new businesses to the area.
B						
background	n.	Hintergrund	arrière-plan	sfondo	the area that is behind the main thing that you are looking at, especially in a picture	The words were in black type on a light green background.
background check	n.	Prüfung der persönlichen und finanziellen Verhältnisse	vérification des antécédents	controllo delle referenze	an examination by an employer of the work history, qualifications, etc. of someone who wants to work for them	Thirty per cent of all fraud losses would have been avoided if proper background checks had been done.
backing	n.	Rückhalt, Unterstützung	appui, soutien	supporto, sussidio	support or help	Does this policy have government backing?
balance¹	v.	bilanzieren	dresser le bilan	saldare	to calculate how much money a person or company has spent, and how much money they have received, especially to make sure there is money left in their account	I keep track of what I spend, and each month balance my account.
balance²	n.	Kontostand	solde	saldo, bilancio	the amount of money that you have in your bank account	What was the balance in the account at the end of the month?
balanced	adj.	ausgeglichen	équilibré	in pareggio	if your budget or account is balanced, you are not spending more money than you have available	New York state has failed to achieve a balanced budget for the past eight years
bank	v.	1 einzahlen, sparen 2 sein Konto führen bei	1 mettre en banque, déposer 2 avoir un compte à	1 depositare, versare 2 avere un conto in banca	1 to put or keep money in a bank 2 bank with/at to keep your money in a particular bank	The cash taken in payment is banked each evening. I've always banked with Barclays Bank.
bank balance	n.	Kontostand	solde bancaire	saldo	the amount of money that you have in your bank account	My bank balance is a little low after the holidays.
banking	n.	Bankgeschäfte	opérations bancaires	operazione bancaria	using the services that a bank provides	I mostly do my banking online.
bankruptcy	n.	Konkurs	faillite	bancarotta	the state of being unable to pay your debts	The recession left the company close to bankruptcy.
bear (something) in mind	v.	(etwas) berücksichtigen, nicht vergessen	garder qc à l'esprit, ne pas oublier	tenere a mente (qualcosa)	to remember a fact or piece of information that is important or could be useful in the future	I said I would bear his suggestion in mind.
beliefs-driven	adj.	aufgrund von Überzeugungen handelnd	motivé par des croyances	spinto dalle convinzioni	strongly influenced by the beliefs and ideas you have	Consumers can be beliefs-driven about which products they buy—supporting Fair Trade or eco-friendly products, for example.
benchmark	n.	Maßstab	référence	benchmark, parametro di riferimento	something that is used as a standard by which other things can be judged or measured	The figures are a benchmark for measuring the company's performance.
beneficial	adj.	positiv, vorteilhaft, günstig	bénéfique	favorevole, vantaggioso	having a good effect	There are no convincing reasons for believing that this would have a beneficial effect on economic performance.
better off	adj.	wohlhabender	plus riche	più ricco	having more money than someone else or than you had before	Are you better off than you were four years ago?
beverage	n.	Getränk	boisson	bevanda	a hot or cold drink	The group's core business is premium quality alcoholic beverages.
bias	n.	Vorurteil	parti pris	pregiudizio	an opinion about whether a person, group or idea is good or bad, that influences how you deal with it	It's clear that the company has a bias against women.
big picture		das große Ganze	vue d'ensemble	quadro generale, visione d'insieme	the situation considered as a whole	We were so caught up with the details that we lost sight of the big picture.
bitcoin	n.	Bitcoin	bitcoin	bitcoin	a kind of money that only exists online, and that is not connected with any government or bank	The value of bitcoin has risen dramatically, but many investors still see it as risky.
blend	n.	Mischung	mélange	miscela	a mixture of different things that combine together well	The team has a nice blend of experience and youthful enthusiasm.

board	n.	Vorstand	conseil des directeurs	consiglio, comitato, commissione	a group of people in a company or other organisation who make the rules and important decisions	There was disagreement among the members of the board.
boast	v.	sich rühmen, stolz sein auf	se vanter de	vantare	if a place, object or organisation boasts something, it has something that is very good	The city boasts two excellent museums.
be in the same boat	n.	im selben Boot sitzen	être dans le même bateau	essere sulla stessa barca	to be in the same unpleasant situation as someone else	Everyone has lost their job. We're all in the same boat.
bond	n.	Bond	obligation	titolo, buono, obbligazione	an official document promising that a government or company will pay back money that it has borrowed, often with interest	Bonds usually pay lower interest rates than some shares, but they are less risky.
bookish	adj.	gelehrt	studieux	studioso	enjoying reading and studying, and more interested in books than in sports or other activities	He was a shy, bookish man.
boom	n.	Boom	boom	boom, rapido aumento	a quick increase of business activity	There's been a sudden boom in the housing market.
boomer (also baby boomer)	n.	Babyboomer	baby-boomer	baby boomer	people born between around 1945 and 1965, after the Second World War	Boomers had the advantage of low house prices and stable jobs.
bound to	adj.	zwangsläufig	forcément	inevitabile	to be very likely to do or feel a particular thing	Mistakes are bound to happen sometimes.
boycott	v.	boykottieren	boycotter	boicottare	to refuse to buy something, use something or take part in something, as a way of protesting	We boycott all products tested on animals.
branch	n.	Zweigstelle	filiale	filiale, succursale	a local business, shop, etc. that is part of a larger business, etc.	The bank has branches all over the country.
brand profile	n.	Markenprofil	profil de la marque	profilo del marchio	the qualities or images that express what a particular brand (=type of product) is like, so that people remember it	A good brand profile helps you keep old customers and attract new ones.
break a habit		eine Gewohnheit ablegen	rompre avec une habitude	togliersi il vizio	to stop doing something that you do regularly, especially something you should not do	We tried to help our daughter break the habit of sucking her thumb.
break something <--> down	phr. v.	etw herunterbrechen, zerlegen	décomposer qc	scomporre qualcosa	to separate information or a total amount into parts, especially so that it is easier to understand	Once the statistics are broken down, some clear patterns of employment begin to emerge.
breakdown	n.	Analyse, Aufgliederung	décomposition, analyse	analisi dettagliata	a list of all the separate parts of something	Can you give us a breakdown of the figures?
breed	v.	züchten	produire, créer	allevare, coltivare	to develop a seed or plant to produce new plants with particular qualities	Agricultural companies are trying to breed drought-resistant wheat.
bricks and mortar store	n.	konventionelles Geschäft	magasin physique, traditionnel	negozio convenzionale	a physical a store as opposed to an online store	There are fewer bricks and mortar bookstores than there were twenty years ago.
brief	v.	unterrichten, in Kenntnis setzen, briefen	mettre au courant de, briefer sur	informare	to give someone all the information they will need about a situation	The CEO has been fully briefed on the latest results.
bring someone into something	phr. v.	jmd in etwas hineinholen, einbeziehen	impliquer qn dans qc, associer qn à qc	coinvolgere qualcuno in qualcosa	to make someone become involved in something	The government is trying to bring teachers into the debate on education.
broad	adj.	breit	grand	ampio	including many different kinds of things or people	Our study programmes fall into three broad categories.
broadcast	v.	senden, ausstrahlen	diffuser	trasmettere	to send out radio or television programmes	The interview was broadcast on Sunday on the nightly news.
broaden	v.	erweitern, vertiefen	approfondir	ampliare	to increase something such as your knowledge, experience or range of activities	He broadened his experience by working on a local newspaper.
broadly-based (also broad-based AmE)	adj.	breit angelegt	étendu, généralisé	di ampia base	based on many kinds of things or people	There is broadly-based public opposition to the government's proposal.
build a foundation	n.	ein Fundament legen	poser les bases de	costruire le fundamenta	to do the work that makes it possible for something to be successful in the future	Good training builds the foundations for young athletes.
bullet point	n.	Stichpunkt	puce	elenco puntato	a black circle appearing before each item in a list	A list with bullet points shouldn't be too long.
bureaucracy	n.	Bürokratie	bureaucratie	burocrazia	a complicated official system that has a lot of rules and processes that you must follow	A mountain of bureaucracy means aid to the area can be delayed for months.

buyout	n.	Übernahme	rachat	acquisizione	a situation in which someone gains control of a company by buying all or most of its shares	The company has accepted a buyout offer of \$44.50 a share.
C						
a calculated risk	adj.	ein kalkuliertes Risiko	risque calculé	un rischio calcolato	something that may be dangerous or unpleasant, that you do after thinking carefully about what might happen	Investing is about taking calculated risks.
call the shots		den Ton angeben	mener le bal	prendere le decisioni	to give orders and make decisions, because you are in a position of authority	You call the shots when you run your own business.
candid	adj.	offen, freimütig	franc, sincère	schietto	being honest, even when the truth may be unpleasant or embarrassing	She was quite candid about the difficulties the company is having.
cannot afford	v.	sich nicht leisten können	ne pouvoir pas se permettre de	non potersi permettere	if you cannot afford to do something, you must not do it because it could cause serious problems	We cannot afford to ignore the problems.
carry something <-> out	phr. v.	durchführen	effectuer, réaliser	effettuare qualcosa	to do something that needs to be organised and planned	A survey is now being carried out nationwide.
cash flow	n.	Kapitalfluss, Liquidität	marge brute d'autofinancement	cash flow, flusso di cassa	the movement of money coming into a business as income and going out as wages, materials, etc.	The builder is unable to pay, due to cash flow problems.
cashier (also teller AmE)	n.	Kassierer/in	caissier/-ière	cassiere/-a	someone whose job is to receive or pay out money in a bank	He handed the cheque to the cashier.
catastrophic	adj.	katastrophal	catastrophique	catastrofico	extremely bad	The failure of the talks could have catastrophic consequences.
caterer	n.	Caterer	traiteur	azienda di catering	a person or company that provides and serves food and drinks at a party, meeting, etc.	The caterers need this information in order to give a realistic cost for the meal.
cautionary tale	n.	mahnendes Beispiel	avertissement, histoire qui sert de mise en garde	aneddoto ammonitore	a story of an event that is used to warn people	The rise and fall of this company is a cautionary tale for anyone investing in the property market.
cautious	adj.	vorsichtig, verhalten	prudent	cauto	careful to avoid danger or risks	Investors turned cautious about the market's rapid rises last week, and share prices ended lower.
cave in	phr. v.	klein begeben, einbrechen	céder	cedere, crollare	to finally stop opposing something, especially because someone has persuaded or threatened you	The chairman is expected to cave in to pressure from shareholders.
centralise (also centralize)	v.	zentralisieren	centraliser	centralizzare	to organise the control of a country, organisation or system so that everything is done or decided in one place	Shippers are centralising their European distribution activities.
centralised (also centralized)	adj.	zentralisiert	centralisé	centralizzato	organised so that something is done or decided in one place	The country is continuing its efforts to move away from a centralised economy.
challenge	v.	herausfordern, infrage stellen	mettre au défi	sfidare	to question something and refuse to accept that it is right or fair	It can be difficult to challenge sexist behaviour, but it is necessary.
charge	n.	Kosten, Unkosten	frais	addebito, spesa	the amount of money you have to pay for goods or services	The phone company is cutting its call charges by 15%.
circulate	v.	herumgehen, kursieren	circuler	circolare	to become known about by many people, especially because of information being passed from person to person	Rumours about job losses were circulating around the department.
circumstance	n.	Umstand	circonstance	circostanza	[C usually plural] the conditions that affect a person, situation, action, etc.	In certain circumstances you may be refused a visa.
claim	v.	fordern	réclamer	reclamare, rivendicare	to officially demand or receive money from an organization because you have a right to it	He should be able to claim the price of the ticket back.
clarify	v.	klären	clarifier	chiarire, spiegare	to make something clearer or easier to understand	Could you clarify one or two points for me?
clash	v.	widersprechen, im Gegensatz stehen	être en désaccord	scontrarsi	to be so different from another thing that both things cannot be accepted together	His moral beliefs clashed with the orders he was given.
classical	adj.	klassisch	classique	classico	relating to the most usual or traditional way of doing something	The vase is a piece of modern art done in a classical Chinese style.

climb the hierarchy/ladder		die Hierarchie/Leiter aufsteigen	grimper dans la hiérarchie/gravir les échelons	fare carriera	to move to a better job or position in your work	She quickly climbed the hierarchy, becoming the chief financial officer only five years after joining the company.
cloud someone's judgment	v.	jmds Urteilsvermögen trüben	obscurcir le jugement de qn	offuscare il giudizio di qualcuno	to make someone less able to think clearly or make sensible decisions	Don't let your personal feelings cloud your judgement.
cognitive bias	n.	verzerrte Wahrnehmung	biais cognitif	distorsione cognitiva	a mistake in the way you think about something, which affects your decisions and judgements	There are many kinds of cognitive biases. A common one is the tendency to only remember or believe information that supports your own opinion.
cold calling	n.	Kaltacquire	démarchage téléphonique	chiamata a freddo	the act of telephoning or visiting someone you have never met before and trying to sell them something	Cold calling is an effective sales tactic if it's done properly.
collaborate	v.	zusammenarbeiten	collaborer	collaborare	to work together with a person or group in order to achieve something	The two nations are collaborating on several satellite projects.
collaboration	n.	Zusammenarbeit	collaboration	collaborazione	when you work together with another person or group to achieve something	The company is building a new research centre in collaboration with the Institute of Engineering.
collaboratively	adv.	in Zusammenarbeit, gemeinschaftlich	en collaboration	in modo collaborativo	in a way that involves two or more people working together to achieve something	The research was carried out collaboratively, with several departments taking part.
collect	v.	sammeln	ramasser	raccogliere	to get things or information from different places and bring them together in one place	The company collects information about consumer trends.
collective	adj.	gemeinsam	collectif	collettivo	[only before noun] shared or made by every member of a group or society	It was a collective decision.
be coming along		vorankommen, Fortschritte machen	avancer, faire des progrès	procedere	to be developing or making progress	How is the report coming along?
come clean		auspacken, die Wahrheit sagen	tout avouer	confessare	to finally tell the truth about something you have been hiding	The bank eventually came clean and admitted it had made a mistake.
come up	phr. v.	aufkommen, zur Sprache kommen	être posé, se présenter	saltare fuori	if a problem or difficulty comes up, it appears or starts to affect you	The same problems come up every time.
comfort zone	n.	Komfortzone	zone de confort	zona di comfort	[C usually singular] the range of activities or situations that you feel happy and confident in	Most people, when faced with doing something that lies outside their comfort zone, will get nervous and panic.
commit	v.	sich/jmd verpflichten zu etw	s'engager pour qc	impegnar(si)	to say that someone will definitely do something	He has clearly committed his government to continuing down the path of economic reform.
common ground	n.	Gemeinsamkeit	points communs	cose in comune	facts, features or beliefs shared by people or things that are very different	There is a great deal of common ground between management and trade unions on this issue.
community manager	n.	Community Manager	gestionnaire de communauté	community manager	someone whose job is to use social media to talk to customers and to help a company or brand grow	A community manager can increase customer engagement with your brand.
compassion	n.	Mitleid	compassion	compassione	a strong feeling of caring about others and having sympathy for their problems	The bank showed no compassion when the small business owner got behind on his repayments.
compassionate	adj.	teilnahmsvoll, mitfühlend	compatisant, empathique	compassionevole	caring about others and having sympathy for their problems	The new CEO is seen as more compassionate.
compensate	v.	1 kompensieren, bezahlen 2 kompensieren, ausgleichen	1 rémunérer 2 indemniser, dédommager	1 compensare, retribuire 2 compensare, ripagare	1 to pay someone in money and other ways for work that they do 2 to replace or balance the effect of something bad	Nobody knows if compensating executives better makes their companies perform any better. The salary isn't as good, but, for me, the opportunity to travel compensates for that.

					1 money paid to someone because they have suffered injury or loss	She received compensation for the damage caused to her property.
compensation	n.	1 Kompensation, Entschädigung 2 Entlohnung	1 indemnité, dédommagement 2 rémunération	1 risarcimento, indennizzo 2 retribuzione	2 the total amount of money and other advantages that someone receives as an employee	Japanese workers get 30% of their compensation in vacation pay and bonuses.
compensatory	adj.	Ersatz-, ausgleichend, entschädigend	compensateur	compensativo	intended to reduce the bad effects or harm from something	Workers are given a compensatory day off when a national holiday falls on a weekend.
competing	adj.	konkurrierend	concurrent	concorrente	competing companies, products, etc. are trying to be more successful than each other.	Price is now the main factor differentiating competing brands.
competitive advantage	n.	Konkurrenzvorteil	avantage concurrentiel	vantaggio competitivo	an advantage that makes a company more able to succeed in competing with others	Companies are always looking for the product and marketing mix that gives them a competitive advantage.
complexity	n.	Komplexität	complexité	complessità	the state of being complicated (=difficult to understand or deal with, and having many parts or details)	There is increasing recognition of the complexity of the causes of poverty.
compromise	n.	Kompromiss	compromis	compromesso	an agreement that is achieved after everyone involved accepts less than what they wanted at first, or the act of making this agreement	After a bitter political fight, a compromise was finally reached.
concept	n.	Konzept	concept, idée	idea, concetto	an idea for a business, product, service, etc.	This follows the process from the original concept through to marketing and manufacturing.
concept board	n.	Konzepttafel	concept panneau	concept board	a collection of pictures, words, colours, etc. that show ideas for what one wants to create as a product or service	A concept board can be shown to focus groups, to see what they think of your ideas.
conduct	v.	betreiben, ausführen	mener, gérer	gestire, svolgere	to do a particular activity or process	Some small business owners conduct business from their homes.
confidence	n.	Vertrauen	confiance	sicurezza di sé	the feeling that you can trust someone or something to be good, work well or produce good results	Public confidence in the government is at an all-time low.
conflict	n.	Konflikt	conflit	conflitto	a state of disagreement or argument between people, groups, countries, etc.	Sometimes very small disagreements can cause conflict within a team.
consequently	adv.	infolgedessen, folglich	par conséquent	di conseguenza	as a result	The company is trying to cut costs; consequently, employees who leave are not being replaced.
consideration	n.	Überlegung, Betrachtung	considération	riflessione	a fact that you think about when you are making a decision	Political rather than economic considerations influenced the location of the new factory.
considered	adj.	wohlüberlegt	réfléchi	ponderato	[only before noun] a considered opinion, reply, choice, etc. is one that you have thought about very carefully	The committee is meeting to prepare a considered response to the problem.
consistently	adv.	kontinuierlich, beständig	invariablement, constamment	continuamente	in a way that is always the same	Her performance is consistently high.
constraint	n.	Beschränkung, Einschränkung	contrainte, restriction	vincolo, limite	something that limits your freedom to do what you want	Constraints on spending have forced the company to rethink its plans.
contingency	n.	Notfallplan	prévoyance	piano d'emergenza	a plan for dealing with an event or situation that might happen or cause problems in the future	Imagine a major crisis in your area of responsibility. Do you have a contingency for it?
contractor	n.	Dienstleister	contractuel/le, entrepreneur	appaltatore/appaltatrice	a person or company that agrees to do work or provide goods for another company	The company has no plans to expand the use of contractors in place of its own staff.
contribute	v.	beitragen	contribuer	contribuire	to do something that helps to make something happen	His work contributed to our knowledge of the disease and how to treat it.
control	n.	Kontrolle	contrôle	controllo	an action, method or law that limits the amount or growth of something, especially something that is dangerous	The government introduced tighter controls on immigration.

convenience	n.	Annehmlichkeit, Bequemlichkeit	confort, commodité	comodità	the quality of being suitable or useful, especially by making something easier or saving you time	Ready meals sell well because of their convenience.
convinced	adj.	überzeugt	convaincu	convinto	feeling certain that something is true or good	I was firmly convinced that we were doing the right thing.
convincing	adj.	überzeugend	convaincant	convincente	making you believe that something is true or right	There is no convincing evidence that the tax cut will produce new jobs.
corporate value	n.	Unternehmenswert	valeur d'entreprise	valore aziendale	an idea or way of doing something that a company thinks is good, right and important	Having an eco-friendly office as well as green products is an important corporate value.
corporate social responsibility	n.	soziale Verantwortung eines Unternehmens	responsabilité sociale des entreprises	responsabilità sociale d'impresa	a way of doing business that tries to help people, society, the environment and the economy	Corporate social responsibility programmes range from encouraging volunteer work to making sure products are eco-friendly.
cost effective, cost-effective	adj.	kosteneffektiv	rentable	redditizio	bringing the best possible profits or advantages for the lowest possible costs	The procedure is quick, easy to use and cost effective.
counter-argument	n.	Gegenargument	argument contraire	controargomentazione	a fact or reason that shows why another fact or reason is wrong or not good	Some people thought the government overreacted, but the counter-argument is that the government's actions prevented the disease from spreading.
course of action		Vorgehensweise	plan d'action	procedura	an action or series of actions that you could take in order to deal with a particular situation	I agreed that this was the only sensible course of action.
cover all the bases		alle Eventualitäten berücksichtigen	parer toutes les éventualités	prendere tutte le precauzioni	to make sure you can deal with any situation or problem so that nothing bad happens	Coming up with a security system that covers all the bases is pretty difficult, but we're trying.
creative	adj.	kreativ	créatif	creativo	good at using imagination to make things or solve problems	We need someone creative and enthusiastic to take this project forward.
credit	n.	Kredit	crédit, solde créditeur	credito	an arrangement with a shop, bank, etc. that allows you to buy something and pay for it later	Most new cars are bought on credit.
criteria	n.	Kriterien	critères	criteri	[plural] standards used to judge something	Does your experience meet the criteria for the job?
critical	adj.	kritisch, entscheidend	crucial, primordial	critico	very important, because what happens in the future depends on it	Foreign trade is of critical importance to the economy.
critical thinking	n.	kritisches Denken	esprit critique	pensiero critico	the process of thinking very carefully about something, and not letting your feelings or beliefs influence you	Now more than ever we need critical thinking skills to separate fact from fiction.
critically	adv.	kritisch	de manière critique	in modo critico	in a way that shows careful thought and judgement about something	We teach students to think critically about the texts they are reading.
cross-	prefix	übergreifend	inter-	inter-	going between two things and joining them	The conference was meant to improve cross-cultural understanding.
cuisine	n.	Küche	cuisine	cucina	a particular style of cooking	The restaurant serves classic French cuisine.
cultivate	v.	anbauen	cultiver	coltivare	to prepare land and grow crops and plants	Pineapples are cultivated in Hawaii.
customer satisfaction	n.	Kundenzufriedenheit	satisfaction du client	soddisfazione del cliente	how pleased customers are with a product or service	The firm carried out a survey of customer satisfaction.
cut the mustard		es bringen	être à la hauteur	rispondere alle aspettative	to be good enough to do something	The new software just didn't cut the mustard.
cyber-	prefix	Internet-, Cyber-	cyber-	ciber-, informatico	relating to computers, especially to messages and information on the internet	Cybercrime presents particular problems for the police.
cyberattack	n.	Cyberangriff	cyber-attaque	attacco informatico	the use of the internet to illegally see or damage the information on someone's computer system	The cyberattack prevented thousands of the bank's customers from accessing their accounts.
cylinder	n.	Zylinder	cylindre	cilindro	the tube within which a piston (=metal rod) moves forwards and backwards	The pistons push against the oil in the cylinder, which changes the earthquake's energy into heat.
cynical	adj.	zynisch	cynique	cinico	unwilling to believe that people have good, honest or sincere reasons for doing something	The public is cynical about election promises.

D						
damage limitation	n.	Schadensbegrenzung	limiation des dommages	limitazione del danno	the act or process of controlling how much harm or damage something will cause	We know there will be bigger storms in the future, so what can we do in terms of damage limitation?
data analysis	n.	Datenanalyse	analyse des données	analisi di dati	careful examination of specific information in order to understand it better or to find an answer to a question	The data analysis showed that prisoners, after release, reoffended less often than expected.
dealership	n.	Verkaufsvertretung, Autohaus	concession, concessionnaire	concessionaria	a business that sells a particular company's product, especially cars	The special offer produced a flood of inquiries at Ford dealerships.
decency	n.	Takt, Taktgefühl	bonnes manières	decoro	polite, honest and moral behaviour and attitudes that show respect for other people	If he had had any decency he would have talked to her first about what was going to happen.
decision-fatigue	n.	Entscheidungsmüdigkeit	fatigue décisionnelle	fatica decisionale	a feeling of being very tired and so not able to make good decisions anymore	Sticking to a plan helps you to avoid decision-fatigue.
decision-making	n.	Entscheidung, Beschlussfassung	prise de décision	processo decisionale	the process of making important decisions	Lobbyists will always try to influence the government's decision-making process.
dedicate	v.	widmen, zuweisen	dédier à	destinare	to use a place, time, money, etc. only for a particular purpose	The company dedicated \$50,000 for the study.
defend	v.	verteidigen	défendre	difendere	to use arguments to protect something or someone from criticism, or to prove that something is right	Students should be ready to explain and defend their views.
define	v.	definieren, bestimmen	définir	definire	to describe something correctly and thoroughly, and to say what standards, limits, qualities, etc. it has that make it different from other things	The ability to define clients' needs is crucial.
deliberately	adv.	vorsätzlich	délibérément	volutamente	done in a way that is intended or planned	Police believe the fire was started deliberately.
delicate	adj.	delikat, heikel	délicat	delicato	needing to be dealt with carefully or sensitively in order to avoid problems or failure	The negotiations are difficult and delicate.
demand	v.	verlangen	demander	richiedere, pretendere	to ask for something very firmly, especially when you feel very strongly about it	She demanded to see the manager.
demographic	n.	demografische Gruppe	segment démographique	segmento della popolazione, gruppo demografico	a part of the population that is considered as a group, especially by advertisers who want to sell things to that group	The clothes appeal to the teen demographic.
demonstrate	v.	aufzeigen, beweisen	démontrer, prouver	dimostrare	to show or prove something clearly	The study demonstrated that there was a link between poverty and malnutrition.
dependency	n.	Abhängigkeit	dépendance	dipendenza	when you depend on the help and support of someone or something else in order to exist or be successful	The government is trying to reduce dependency on public services and benefits.
dependent	adj.	abhängig	dépendant	dipendente	needing someone or something in order to be successful	Norway's economy is heavily dependent on natural resources.
deposit¹	v.	einzahlen	déposer, verser	depositare, versare	to put money in a bank where it will be safe	Each month your salary will be deposited directly into your account.
deposit²	n.	Einzahlung	dépôt, versement	deposito, versamento	an amount of money that is paid into a bank account	You can make deposits in the cash machines.
desk research	n.	Sekundärforschung, Schreibtischforschung	recherche documentaire	ricerca a tavolino	another name for secondary research	Desk research can involve analysing data that has already been published.
deterioration	n.	Verschlechterung	dégradation	deterioramento	the process of becoming worse	There has been a deterioration in the standards of political behaviour in the last decade.
device	n.	Gerät	appareil	dispositivo	a machine such as a computer, tablet or smartphone that uses computer technology	Children often have access to tablets or other devices.
devise	v.	erfinden, sich ausdenken	concevoir	ideare, concepire	to plan or invent a new way of doing something	She devised a method for quicker communications between offices.
diagnosis	n.	Diagnose	diagnostic	diagnosi	the process of discovering exactly what is making someone ill, by examining them closely	An exact diagnosis can only be made by obtaining a blood sample.
dial in	phr. v.	anrufen	appeler	chiamare	to use a phone or online system to join a group discussion	Here's the number—can you dial in at 9.30?

dictator	n.	Diktator/in	dictateur/-trice	dittatore/dittatrice	someone who tells other people what they should do, in a way that seems unreasonable	As a father, he could be loving one minute and an unreasonable dictator the next.
differ	v.	sich unterscheiden	se distinguer	differire	to be different from something in some way	The two systems differ in many respects.
differentiation	n.	Abgrenzung, Unterscheidung	différenciation	differenziazione	the process of showing or seeing that one thing is different from something else	To maintain product differentiation, the new models have all been styled distinctively.
diffuse	v.	zerstreuen	disperser	diffondere	to make a bad feeling or situation less strong or serious	Many presidential candidates have used humour to diffuse criticism.
dip into something	phr. v.	zurückgreifen auf etwas, angreifen	piocher dans	attingere a qualcosa	to use some of an amount of money that you have	Medical bills forced her to dip into her savings.
direct	adj.	direkt	direct	diretto	saying exactly what you mean in an honest, clear way	Now, let me ask you a direct question, and I expect a direct answer.
direct debit	n.	Abbuchung, Lastschrift	prélèvement automatique	addebito diretto	an instruction you give your bank to pay money directly out of your account regularly to a particular person or organisation	Payments can be made by direct debit and standing orders.
directional	adj.	richtungsweisend	directionnel	direzionale	giving advice or suggestions about what to do or choose	The instructions are directional, and do not allow students to choose their own methods.
dismiss	v.	abtun, ablehnen, abweisen	rejeter, écarter	rigettare	to refuse to consider someone's idea, opinion, etc. because you think it is not serious, true or important	He just laughed and dismissed my proposal as unrealistic.
disruptive	adj.	störend	perturbateur	di disturbo	causing problems and preventing something from continuing in its usual way	During her first weeks she was noisy and disruptive in class.
dissatisfaction	n.	Unzufriedenheit	mécontentement	insoddisfazione	a feeling of not being satisfied, because you did not get what you needed or wanted	Thirty per cent of customers expressed dissatisfaction with the service.
distance yourself (from someone/something)		sich distanzieren (von jmd/etw)	se tenir à distance de	allontanarsi (da qualcuno/qualcosa)	to say that you are not involved with someone or something	As the leader of the party, you cannot distance yourself from the decisions that were made.
distract	v.	ablenken	distrarre	distrarre	to take someone's attention away from something by making them look at or listen to something else	It's noisy in the office and we're constantly distracted by other people's conversations.
dive deeper into something		in eine Sache tieferen Einblick gewinnen	fouiller dans	scavare a fondo in qualcosa	to find out more details or information about something	As the reporter dived deeper into the man's story, it became clearer what had really happened.
diverse	adj.	vielfältig, unterschiedlich	divers, varié	variegato	very different from each other	The opera house is trying to attract a more diverse audience.
diversification	n.	Diversifizierung	diversification	diversificazione	the process of changing something to increase the range of goods or services it produces	The policy encourages a gradual diversification of the economy, away from relying solely on fishing.
diversity	n.	Vielfalt	diversité	diversità	the fact of including many different types of people or things	The show has been praised for the ethnic diversity of its cast.
documentary	n.	Dokumentarfilm	documentaire	documentario	a film or a television or radio programme that gives detailed information about a particular subject	He made a TV documentary about the flower children of the sixties.
dominate	v.	dominieren	dominer	dominare	to control someone or something or to have more importance than other people or things	It was obvious that her husband completely dominated her.
the downside	n.	der Nachteil	inconvenient, mauvais côté	il lato negativo	[singular] the negative part or disadvantage of something	The downside of being a celebrity is the lack of privacy.
dramatic	adj.	dramatisch	dramatique	drammatico	great and sudden	A serious accident can have a dramatic effect on your family's finances.
drive	v.	antreiben	stimuler	spingere, portare	to make something happen, especially using a lot of effort	The rise in population has driven the growth in house building.
drum something <--> up	phr. v.	die Werbetrommel rühren für	susciter (de l'intérêt pour)	promuovere qualcosa	to get support, interest, attention, etc. from people, by doing something	The organisation is using the event to drum up business.
duplication	n.	Verdoppelung	duplication	duplicazione	the process of repeating something in exactly the same way	Researchers should share information to avoid a duplication of effort.

E						
eco-friendly	adj.	umweltfreundlich	écologique	ecologico, rispettoso dell'ambiente	not harmful to the environment	More people are buying eco-friendly products.
efficiency	n.	Effizienz	efficacité	efficienza	the quality of doing something well and effectively, without wasting time, money or energy	In a search for greater efficiency, the two departments have merged.
elaborate	v.	ausführen, genau erklären	entrer dans les détails	approfondire	to give more details or new information about something	McDonald refused to elaborate on his reasons for resigning.
embrace	v.	annehmen, sich zu eigen machen	adopter, épouser	abbracciare, includere	to eagerly accept a new idea, opinion, way of doing something, etc.	Most West European countries have embraced the concept of high-speed rail networks.
emigrant	n.	Emigrant	émigrant	emigrante	someone who leaves their own country to live in another	Millions of emigrants left Europe for America in the 1800s.
empathetic	adj.	empathisch	empathique	empatico	able to understand other people's feelings and problems	She's great to talk to, very empathetic.
empathy	n.	Empathie	empathie	empatia	the ability to understand other people's feelings and problems	The author has the skill to make you feel great empathy with the characters.
enable	v.	ermöglichen	rendre possible, permettre	permettere	to make it possible for someone to do something, or for something to happen	The new system enabled ambulances to reach patients much faster.
encrypt	v.	verschlüsseln	encoder	criptare, codificare	to protect information by putting it into a special code that only some people can read, especially information that is on a computer	The program encrypts your password when you use the software for the first time.
end up	phr. v.	letztendlich tun	finir par	ritrovarsi con	to be in a particular situation, state or place after a series of events, especially when you did not plan it	We could end up having to lower the quality of the product.
enforce	v.	Nachdruck geben	imposer	imporre	to make something happen or force someone to do something	It is unlikely that a record company would enforce its views on a popular singer.
engage	v.	fesseln, binden, in Anspruch nehmen	éveiller	catturare l'attenzione, affascinare	to attract someone's attention and keep them interested	The toy didn't engage her interest for long.
engage with someone/something	phr. v.	sich mit jmd/etw auseinandersetzen	s'engager dans	coinvolgere qualcuno/qualcosa	to become involved or interested in someone or something, and do things because of this	The students were engaged with the novel and debated the actions of the characters.
enlarge	v.	vergrößern	élargir	ampliare, espandere	to increase in size or scale, or to make something do this	A good way to enlarge your vocabulary is to read a daily newspaper.
equity stake	n.	Aktienpaket, Aktienanteil	participation en actions	pacchetto azionario, partecipazione azionaria	when a company or organisation owns shares in a business	IBM has bought a \$27m equity stake in the firm.
establish	v.	feststellen, nachweisen	déterminer, établir	stabilire, constatare	to find out facts that will prove that something is true	It was quickly established that several members of the crew had been negligent.
ethnic food	n.	ethnische Lebensmittel	aliment ethnique	cibo etnico	food from countries that are far away from your own, especially food that seems different and unusual	The food trucks have a range of ethnic food, from Japanese sushi to Tex-Mex burritos.
ethnicity	n.	Volkszugehörigkeit	ethnie	etnia	the state of belonging to a particular race, nation or tribe, or a group of people who belong to the same race, nation or tribe	The Canadian prime minister's cabinet is highly diverse in age and ethnicity.
evacuation	n.	Evakuierung	évacuation	evacuazione	the process of making people leave a dangerous place	The Fire Service ordered the evacuation of the building.
evaluate	v.	auswerten, einschätzen	évaluer	valutare	to judge how good, useful or successful something is	We need to evaluate the success of the advertising campaign.
in the event of	n.	im Fall von	en cas de	in caso di	used to tell people what they should do if something happens	In the event of fire, break the glass to sound the alarm.
eventuality	n.	Eventualität, alle Fälle	éventualité	eventualità	something that might happen, especially something bad	We have to be prepared for every eventuality.
evidence	n.	Beweis	preuve, indice	evidenza	facts or signs that show clearly that something exists or is true	Do you have evidence that this treatment works?
evident	adj.	offensichtlich	évident	evidente	easy to see, notice or understand	It was clearly evident that the company was in financial difficulties.

evolve	v.	sich entwickeln	évoluer	svilupparsi	to develop and change gradually over a long period of time	The idea evolved out of work done by British scientists.
examine	v.	untersuchen	examiner	esaminare	to look at something carefully and thoroughly because you want to find out more about it	The article examines how and why Spain became a democracy in 1931.
excel	v.	hervorragend sein	exceller	eccellere	to do something very well, or much better than most people	What makes them excel in the communications business?
exclusive	adj.	exklusiv	exclusif	esclusivo	expensive, and often available only to particular people	She had gone to an exclusive girl's school.
exclusivity	n.	Exklusivität	exclusivité	esclusività	the fact of only being available or belonging to particular people, and not shared, and often being expensive	They liked the exclusivity of the golf club.
expand	v.	ausweiten, ausdehnen, erweitern	développer	espandere, aumentare	to make a company or business bigger by opening new shops, factories, etc., or to become bigger by doing this	Many firms borrowed heavily to expand their businesses.
expansion	n.	Erweiterung, Ausbreitung	expansion, croissance	espansione	when a company, business, etc. becomes larger by opening new shops, factories, etc.	The company is planning a major expansion of its retail outlets.
expect the unexpected		das Unerwartete erwarten	s'attendre à l'inattendu	aspettarsi l'inaspettato	to know that surprising things are likely to happen, and try to be ready to deal with them	Good drivers try to expect the unexpected—that way they're mentally prepared to deal with emergencies.
expectation	n.	Erwartung	espérance	aspettativa	a feeling or belief about the way something should be or what it should do	Did the holiday meet your expectations?
expenditure	n.	Ausgaben, Kosten, Aufwand	dépenses	spese	the total amount of money that a government, organisation or person spends during a particular period of time	There have been huge cuts in the council's expenditure.
expense	n.	Kosten, Aufwendung, Ausgabe	dépense	costo, spesa	something you have to spend money on, for example food or rent	Household expenses just seem to keep going up.
expenses	n.	Ausgaben, Spesen	frais, dépenses	spese	[plural] money that you spend on things such as travel and food while you are doing your job, and which your employer then pays to you	Can you claim this meal on expenses?
expertise	n.	Kompetenz, Fachkenntnis, Sachkenntnis	compétence, expertise	competenza	special skills or knowledge in a particular subject, that you learn by experience or training	What he's bringing to the company is financial expertise.
express	v.	ausdrücken	exprimer	esprimere	to tell or show what you are feeling or thinking by using words	Parents have expressed their concerns about their children's safety.
extend	v.	verlängern, ausweiten	prolonger	estendere	to make something continue into a time in the future	Management have agreed to extend the deadline.
extensive	adj.	umfangreich, ausgedehnt, ausführlich	important, approfondi	estensivo	containing or dealing with a lot of information and details	Extensive research is being done into the connection between the disease and poor living conditions.
extort	v.	erpressen, abnötigen	extorquer	estorcere	to illegally force someone to give you something, especially money, by threatening them	For years the gang extorted money from local storekeepers.
extreme	adj.	extrem	extrême	estremo	very unusual and severe	Extreme weather events are becoming more frequent.
extroverted	adj.	extrovertiert	extraverti	estroverso	active, confident and enjoying spending time with other people	His cheerful, extrovert son makes friends easily.

F

face	v.	begegnen, gegenüberstehen	faire face à	affrontare, fronteggiare	to have a difficult situation that you must deal with	Emergency services are facing additional problems this winter.
facial	adj.	Gesichts-	du visage	facciale	on your face or relating to your face	His facial expression didn't change, despite the dismay he was feeling.
facilitate	v.	erleichtern, ermöglichen, fördern	faciliter	facilitare	to make it easier for a process or activity to happen	The procedure is meant to facilitate safety checks.
facilities	n.	Einrichtungen, Ausstattung	équipements	strutture, servizi	[plural] rooms, equipment or services that are available in a place	The hotel has excellent facilities for business meetings.
factor	n.	Faktor	facteur	fattore	one of several things that influence or cause a situation	The vaccination programme has been a major factor in reducing childhood deaths.

fall out	phr. v.	sich zerstreiten mit, sich entzweien	se brouiller avec	litigare	to have an angry argument or disagreement and stop being friendly to someone	She fell out with some of her school friends.
fancy dress	n.	Faschingskostüm, Verkleidung	déguisement, costume	costume, maschera	clothes that make you look like a famous person, a character from a story, etc., that you wear to a party	To raise money for charity, some runners take part wearing fancy dress.
fee	n.	Gebühr	frais, prix	quota	an amount of money that you pay to do something or that you pay to a professional person for their work	The membership fee is cheaper if you don't use the gym in the evenings.
feedback	n.	Rückmeldung, Feedback	commentaire, réactions, feedback	riscontro	advice or criticism about how well someone does their job and what needs improvement	It is important to give employees regular feedback on their performance.
feedback loop	n.	Feedbackschleife	boucle de rétroaction	ciclo di retroazione	a situation in which feedback (=advice about your work) is given, which is used to improve your work, and then feedback is given again	Companies should have feedback loops between customers and themselves, between employees, and between different departments.
feel strongly		stark fühlen, stark überzeugt sein	avoir des sentiments forts	credere fermamente	to have an opinion that you are very sure and serious about	People feel very strongly about the issue of religious freedom.
figure something <--> out	phr. v.	herausfinden	résoudre	risolvere	to think about a problem or situation until you find the answer	Can you figure out how to do it?
finances	n.	Finanzen	finances	finanze	[plural] the money that an organisation or person has, and the way that they manage it	There are concerns about the company's finances.
financial inclusion	n.	finanzielle Eingliederung	inclusion financière	inclusione finanziaria	the act of making banking services available to people who do not have much money	Banking charges must be affordable for financial inclusion to work.
financial system	n.	Finanzsystem	système financier	sistema finanziario	the organised set of rules or ways of working that a country uses to manage its banks, money, etc.	What are the risks of a cyberattack on the financial system?
financier	n.	Bankier, Kapitalgeber, Finanzmann	financier	finanziere/-a	someone who controls or lends large sums of money	He is a corporate financier with a merchant bank.
findings	n.	Befund, Untersuchungsergebnis	conclusions	risultati	the information that someone has discovered as a result of their study, work, etc.	Surveys conducted in other countries reported similar findings.
a fine art		eine Kunst	art	un'arte	an action that needs a lot of skill	Balancing work and home life is a fine art.
fit	n.	das Passende	ce qui convient le mieux	cosa migliore	[singular]something that is suitable for someone or something	It's a good idea to visit several universities to find the best fit for you.
flexible	adj.	flexibel	flexible	flessibile	able to change or be changed easily to suit a new situation	We can be flexible about your starting date.
flourish	v.	gedeihen, florieren	prosperer	prosperare	to develop well and be successful	The economy is booming and small businesses are flourishing.
focus	n.	Fokus, Mittelpunkt	centre	fulcro, centro	[singular] the thing, person, etc. that you are paying special attention to	The focus of recent research has been on environmental issues.
focus group	n.	Fokusgruppe, Gesprächsgruppe	groupe représentatif	gruppo di discussione	a small group of people that a company, political party, etc. asks questions in order to find out what they think of their products, actions, etc.	Consumers in focus groups said they felt pressured to buy things they didn't want.
focused	adj.	fokussiert	concentré	mirato, concentrato	paying attention to one thing	He kept the discussion focused and productive.
follow-up	adj.	nachhakend, nachfolgend	de suivi	ulteriore, che fa seguito	done in order to find out more or do more than you did earlier	Can I call you in two weeks to ask some follow-up questions?
follow up on something	phr. v.	bei einer Sache nachfassen, etw weiterverfolgen	faire suite à qc avec qc	fare seguito a qualcosa	to do something in addition to what you have already done	Follow up on the letter with a phone call.
follow your heart/head		seinem Herzen / Kopf folgen	écouter son coeur/sa tête	seguire il proprio cuore/la propria testa	to do what you feel emotionally is the best thing, or to do what you think carefully is the best thing	Sometimes you just need to take a risk and follow your heart.
font	n.	Schriftart, Schrift	police de caractères, police	carattere	a set of letters of a particular size and style, used for printing books, newspapers, etc. or on a computer screen	Some fonts, for example Comic Sans, are not often used in business writing.
footer	n.	Fußzeile, Fußnote	bas de page	piè di pagina	a line of writing at the bottom of each page of a document	The footer has the name of the journal and the page number.

force	v.	zwingen	forcer	costringere	to make someone do something they do not want to do	Bad health forced him into taking early retirement.
forecasting	n.	Vorhersage	prévisions	previsione	the process of saying what is likely to happen in the future, based on the information you have now	Economic forecasting is not an exact science.
foresee	v.	vorhersehen	prévoir	prevedere	to think or know that something is going to happen in the future	Few analysts foresaw that oil prices would rise so steeply.
form	v.	gestalten, formen	former, construire	dare forma a	to develop or make something, especially from several parts	The results of the survey helped to form the advertising campaign.
formulate	v.	formulieren	formuler, élaborer	formulare, concepire	to think carefully about what to say or write, and express it clearly	We are studying the situation but have not formulated any response yet.
fortunate	adj.	glücklich, vom Glück begünstigt	chanceux, heureux	fortunato	having good things happen, or being in a good situation, especially by chance	I've been fortunate to find a career that I love.
forward thinking		vorausdenkend	visionnaire, progressiste	illuminato, progressista	plans, ideas, etc. that are helpful in a way that prepares you for the future	With a bit of forward thinking, we make sure your budget goes as far as possible.
found	v.	gründen	fonder	fondare	to start something such as an organisation	The company was founded back in 1947.
fraction	n.	Bruchteil	fraction	frazione, piccola parte	a small amount, or a part of a whole amount or number	Employees' salaries are just a fraction of the total cost of the project.
framework	n.	Rahmen	cadre	quadro	a set of ideas, rules or beliefs from which something is developed, or on which decisions are based	This paper provides a framework for future research.
to be frank		offen sein	être franc	ad essere sinceri	used when you are going to say something that is true, but which other people may not like	To be perfectly frank, I think it's a bad idea.
from scratch		von Grund auf, ganz von vorne	à partir de rien	da zero	from the beginning, without using anything that was prepared before	
frustrated	adj.	frustriert	frustré	frustrato	feeling annoyed, upset and impatient, because you cannot control or change a situation, or achieve something	
frustration	n.	Frustration	frustration	frustrazione	the feeling of being annoyed or upset because you cannot achieve something or cannot control or change a situation	
fully-fledged (also full-fledged AmE)	adj. [only before noun]	voll entwickelt, voll ausgebildet, ausgewachsen	accompli, à part entière	a pieno titolo	completely developed, trained or established	At the age of 22, Davis became the youngest fully-fledged member of the board of directors.
function	v.	funktionieren	fonctionner	funzionare	to work in a particular way	A manager should identify and resolve factors stopping a member of staff from functioning properly.
further to	adv.	bezugnehmend auf	suite à	facendo seguito a	used in letters to mention a previous letter, conversation, etc. about the same matter	Further to your letter of February 5th, we can confirm your order.
fusion	n.	Verschmelzung, Verbindung	fusion	fusione	a combination of separate things, qualities, ideas, etc.	Her artwork is a fusion of several different styles.
G						
garment	n.	Kleidungsstück, Gewand	habit, vêtement	indumento	a piece of clothing	The outer garment was a loose-fitting robe.
gather	v.	sammeln	recueillir, ramasser	raccogliere	to get information from different places and put it together in one place	The researchers used twins to gather information on a variety of diseases.
gauge	v.	abschätzen, beurteilen	jauger, mesurer	stimare, giudicare	to judge how people feel about something, what they are likely to do, or the effect that something is likely to have on them	I looked at Chris, trying to gauge his reaction.
GDP	n.	Bruttoinlandsprodukt BIP	produit intérieur brut PIB	prodotto interno lordo PIL	(gross domestic product) the total value of all goods and services produced in a country, in one year, except for income received from abroad	GDP grew, on average, about 9% in ten years.
Gen X	n.	Generation X	Génération X	Generazione X	people born between around 1965 and 1985	People belonging to Gen X tended to be better educated than the previous generation.

Gen Z	n.	Generation Z	Génération Z	Generazione Z	people born between around 1995 and 2010	Gen Z is inheriting a world full of environmental problems.
generate	v.	erzeugen, erwirtschaften	générer, créer	generare	to produce something	Tourism generates income for local communities.
get beyond		hinauskommen über, hinwegkommen über	surmonter	superare	to no longer care about or be affected by something	It can take some time to get beyond a serious issue, even after it has been resolved.
get by	phr. v.	zurechtkommen	s'en sortir avec	cavarsela	to have enough money to buy the things you need, but no more	As a student, after paying my rent and tuition, I could get by on about £30 a week.
get carried away		sich hinreißen lassen, (es) übertreiben	se laisser emporter par	lasciarsi trasportare	to be so excited, angry, interested, etc. that you are no longer really in control of what you do or say, or you forget everything else	It's easy to get carried away when you can do so much with the graphics software.
give something <--> back	phr. v.	etwas zurückgeben	rendre qc	restituire qualcosa	to do something kind or helpful for other people or for your community, because you have been helped by others	She volunteers for a local youth group as a way of giving something back.
give someone the go-ahead		jmd die Freigabe erteilen, grünes Licht geben	donner le feu vert à qn	dare il via libera	to give or be given permission to start doing something	The company has been given the go-ahead to build a new supermarket.
global	adj.	global	global	globale	affecting or including the whole world	Multinational companies create, in effect, a global economy.
globalisation (also globalization)	n.	Globalisierung	mondialisation, globalisation	globalizzazione	the process of making something such as a business operate in a lot of different countries all around the world, or the result of this	Globalisation brings both benefits and harm to the development of poorer countries.
globalise (also globalize)	v.	globalisieren	mondialiser	globalizzare	to have business activities all over the world	Corporate alliances have globalised the aerospace industry.
go through the roof		in die Höhe schießen, durch die Decke gehen	exploser	salire alle stelle	to increase to a very high level	The company's share price went through the roof.
going forward		künftig	à l'avenir	in futuro	in the near future	Analysts are predicting a gloomy picture for the US economy going forward.
grant	n.	Stipendium	bourse	finanziamento, contributo	an amount of money given to someone, especially by the government, for a particular purpose	The university gets a government grant.
gravitate	v.	von etwas angezogen werden, sich von etw angezogen fühlen	être attiré par	gravitare	to be attracted to or interested in something and therefore become involved with it	She played a lot of sports as a kid, but eventually gravitated towards golf at age 14.
groundbreaking	adj.	bahnbrechend	novateur, révolutionnaire	rivoluzionario	work or research that involves making new discoveries, using new methods, etc.	Her groundbreaking legal work changed the way sexual harassment was viewed.
grounds	n.	Gründe	motifs, raisons	ragioni	[plural]a good reason for doing, believing or saying something	The proposal was rejected on environmental grounds.
grower	n.	Erzeuger/in, Bauer/Bäuerin, Züchter/in	producteur/-trice	coltivatore/coltivatrice	a person or company that grows fruit or vegetables in order to sell them	Can the growers be persuaded to use fewer chemicals?
guidance	n.	Anleitung, Führung	conseils, aide	assistenza	help and advice that is given to someone	There is practical guidance and support for people working abroad.
guideline	n.	Richtlinie	directives	direttiva	a rule or instruction about the best way to do something	Today most planning authorities enforce fairly strict guidelines on new houses.
gut feeling		Bauchgefühl	instinct, intuition	istinto	a feeling that you are sure is right, although you cannot give a reason for it	My gut feeling was that they would not accept the changes.
H						
hacker	n.	Hacker, Datenpirat	pirate informatique, hacker/-euse	hacker, pirata informatico	someone who secretly uses or changes the information in other people's computer systems	A hacker had managed to get into the system.
handle	v.	behandeln, umgehen mit	s'occuper de	gestire, trattare	to deal with something by doing what is needed and making particular decisions	Most customers were satisfied with the way their complaints were handled.
hardly	adv.	kaum	à peine	appena, a malapena	almost not	There was hardly any traffic.
hazard	n.	Gefahr, Risiko	danger, risque	rischio, pericolo	a risk that cannot be avoided	One of the most widespread natural hazards is flooding.
header	n.	Überschrift, Kopfzeile, Dateikopf	en-tête, titre	intestazione	a line of writing at the top of each page in a document	The header contained the date and title of the article.

heading	n.	Überschrift, Titel	titre, en-tête, rubrique	titolo	the title written at the beginning of part of a book, article, etc.	The heading before each section was printed in larger type.
high-powered	adj.	einflussreich, mächtig	de haut vol, à responsabilités	importante, autorevole	very important or successful	She is a high-powered, Yale University-educated lawyer.
hindsight	n.	Rückblick	recul	senno di poi	understanding of a situation only after it has happened	With hindsight, I should have seen the warning signs.
honestly	adv.	ehrlich	honnêtement	onestamente	in a way that tells the truth	We talked openly and honestly.
hostile	adj.	feindlich	hostile	ostile	relating to a situation in which one company tries to buy another company whose shareholders do not want to sell	They've managed to fight off a hostile takeover bid.
hostility	n.	Feindseligkeit	hostilité	ostilità	when someone is unfriendly and full of anger towards another person	They looked at each other with open hostility.
humid	adj.	feucht	humide, moite	umido	with air that is very wet and usually hot	The air was hot and still and humid.
I						
identify	v.	identifizieren, benennen	identifier	identificare	to recognise or discover something and understand what it is like	They identified a number of problem areas.
idle	adj.	untätig, arbeitslos	inoccupé	inattivo	not working or producing anything	Almost half the skilled workers in this country are now idle.
image	n.	Image, Reputation, Ansehen	réputation	immagine	the way people think of a person, organisation, product, etc., or the way a person, organisation, etc. seems to be to the public	The police have worked hard to improve their image.
imaginative	adj.	einfallreich	imaginatif	ricco di immaginazione	good at thinking of new and interesting ideas	These imaginative young people have come up with a new way of helping to remove plastics from the ocean.
immigrate	v.	einwandern	immigrer	immigrare	to come into a country in order to live there permanently	His father and mother immigrated when he was two.
impact	n.	Auswirkung	impact, effet	impatto	the effect or influence that an event, situation, etc. has on someone or something	We need to assess the impact on the environment.
implement	v.	umsetzen, verwirklichen, ausführen	mettre en oeuvre	implementare	to take action or make changes that you have officially decided should happen	We have decided to implement the committee's recommendations in full.
implementation	n.	Ausführung, Umsetzung	mise en oeuvre	implementazione	the act of doing something or making changes that you have officially decided should be done or happen	The implementation of the peace plan was not without its difficulties.
importer	n.	Importeur, Einfuhrland	importateur, pays importateur	importatore/importatrice	a person, company or country that buys goods from other countries, so that they can be sold in their own country	The US remains by far the world's biggest importer.
impression	n.	Eindruck	impression	impressione	the opinion or feeling you have about someone or something because of the way they seem	When we looked around the school we got a very good impression.
inclusion	n.	Inklusion	inclusion	inclusione	the act of including someone in a larger group	The company's policy on inclusion says what they will do to help employees with disabilities.
inclusive	adj.	inklusiv, offen, einschließend	ouvert	inclusivo	including a wide variety of people, things, etc.	Not everyone shares his vision of an inclusive America.
incompatibility	n.	Unvereinbarkeit	incompatibilité	incompatibilità	when two things are of different types and so cannot be used together	The same game can't be played on different machines, due to operating system incompatibility.
indecisive	adj.	unentschieden	indécis, hésitant	indeciso	unable to make clear decisions or choices	Clients may be indecisive and not know what they want.
independent outlet	n.	unabhängige Verkaufsstelle	point de vente indépendant	outlet indipendente	a shop that sells a particular company's product, but is not owned by that company	Many of the town's restaurants are chains, but there are also some good independent outlets.
in-depth	adj.	gründlich	détaillé	approfondito, dettagliato	thorough, complete and considering all the details	The hospital did an in-depth study of patients' needs.
indicate	v.	angeben, kennzeichnen	indiquer	indicare	to say or do something to make your meaning or intentions clear	Please indicate your preference on the booking form.

indicator	n.	Indikator, Anzeiger	indicateur	indicatore	a mark or pointer on a machine that shows the level of something such as temperature, speed, etc.	The indicator was pointing to red, which meant the pressure was too high.
indirect	adj.	indirekt	indirect	indiretto	not saying or showing something in a clear definite way	I felt like his comments were an indirect way of blaming me.
inevitably	adv.	unvermeidlich	inévitablement	inevitabilmente	used for saying that something is certain to happen and cannot be avoided	The decision will inevitably lead to political tensions.
influence	v.	beeinflussen	influencer	influenzare	to affect the way someone or something develops, behaves, thinks, etc. without directly forcing or ordering them	Several factors are likely to influence this decision.
infrastructure	n.	Infrastruktur	infrastructure	infrastruttura	the basic systems and structures that a country or organisation needs in order to work properly, for example roads, electricity stations, computer networks, etc.	There have been cutbacks in government investment in education, infrastructure and research.
inherit	v.	erben	hériter	ereditare	to receive money, property, etc. from someone after they have died	He inherited a fortune from his grandmother.
initial	adj.	anfänglich, Erst-	initial, premier	iniziale	happening at the beginning	The initial response has been encouraging.
initiative	n.	Initiative	initiative	iniziativa, progetto	an important new plan or process to achieve a particular aim or to solve a particular problem	The cost-cutting initiatives are expected to result in savings of \$300 million.
innovative	adj.	innovativ	novateur	innovativo	new, different and better than what existed before	The city has introduced an innovative system of traffic control.
insight	n.	Einblick, Erkenntnis	connaissance (approfondie)	visione, idea	a new and clear understanding of something or part of something, especially a complicated situation or idea	The research provides new insights into the way we process language.
install	v.	installieren	installer	installare	to add new software to a computer so that it is ready to be used	We've installed new anti-virus software.
instinct	n.	Instinkt	instinct	istinto	a natural tendency to behave in a particular way or a natural ability to know something, which is not learned	Her instinct told her that something was wrong.
insured loss	n.	versicherter Verlust	perte assurée	perdita assicurata	something you have lost or that has been damaged, but for which you have insurance that pays you the value of it	The fire caused an estimated £250 million in insured losses.
intake	n.	Zufuhr, Aufnahme	consommation	consumo	the amount of food, drink, etc. that you take into your body	Sickness may develop from inadequate fluid intake.
integrate	v.	integrieren, eingliedern	intégrer	integrare	to combine two or more things so they work together in a way that makes something more effective	Transport planning should be integrated with energy policy.
integration	n.	Integration, Eingliederung	intégration	integrazione	when people become part of a group and are accepted by them	The integration of former soldiers into civilian life can be hard.
intention	n.	Absicht	intention	intenzione	a plan or desire to do something	My intention was only to point out the problem, not to hurt your feelings.
interact	v.	interagieren, aufeinander einwirken	interagir	interagire	to talk to someone or use something that reacts to you	The study examined how small children interact with computer games.
internet of things	n.	Internet der Dinge	internet des objets	Internet delle cose	things that have computer chips in them that can connect them with the internet and with other things—used especially about things people use often in the house	Household appliances such as refrigerators and the heating system are becoming part of the internet of things.
internship	n.	Praktikum	stage	tirocinio	a job that lasts for a short time, that someone, especially a student, does in order to gain experience	It combined schoolwork with job experience, and it promised each student a summer internship in the financial world.
interviewee	n.	Interviewte/r, Befragte/r	personne interviewée	candidato/-a	the person who answers the questions in an interview	He clearly didn't expect the response the interviewee gave.
introverted	adj.	introvertiert	introverti	introverso	quiet, shy and not always enjoying being with other people	He was quiet and somewhat introverted, but always friendly.
intuition	n.	Intuition	intuition	intuizione	the ability to understand or know something because of a feeling rather than by considering the facts	Sometimes doctors have to base a diagnosis on intuition as much as on scientific tests.

intuitively	adv.	intuitiv	intuitivement	in modo intuitivo	in a way that is based on a feeling or the understanding you have of something, but not on proven facts that you know	We know intuitively that not sleeping enough is bad for us, and now scientists are proving it.
invaluable	adj.	unschätzbar, von unschätzbarem Wert	inestimable, précieux	inestimabile	extremely useful	Your advice has been invaluable to us.
invite	v.	einladen	inviter	invitare	to politely or formally ask someone to do something	Applications for this position are invited from all individuals with relevant experience.
involve	v.	einbeziehen	impliquer qn dans qc	coinvolgere	to ask or allow someone to take part in something	We want to involve the workforce at all stages of the decision-making process.
IP address (Internet Protocol address)	n.	IP-Adresse (Internet-Protokoll-Adresse)	adresse IP	indirizzo IP	a special number that is used to identify a computer, and which the computer needs in order to be able to connect to the internet	The records show the IP addresses for visitors to the website.
isolated	adj.	isoliert	isolé	isolato	feeling alone and unable to meet or speak to other people	Young mothers can feel very isolated.
issue	n.	Problem, Thema	problème	questione, problema	have an issue with someone/something to not like or approve of something, and feel upset about or bothered by it	I have a real issue with how impolite she always is.
J						
Jacuzzi (trademark)	n.	Whirlpool	Jacuzzi, bain à remous	jacuzzi	a large indoor bath that makes hot water move in strong currents around your body	You can soak up the sights from your own outdoor Jacuzzi.
joint	adj.	gemeinsam	commun	congiunto	[only before noun]involving two or more people or groups	The ministers have issued a joint statement.
joint venture	n.	Joint Venture	joint-venture, entreprise commune	joint venture, associazione temporanea di imprese	a business activity in which two or more companies have invested together and that they work on together	Saudi Arabian and Japanese officials agreed on a joint venture to build oil refineries in both countries.
judge something against something		etw im Hinblick auf etw beurteilen	juger par rapport à	giudicare sulla base di qualcosa	to form or give an opinion about how good or bad something is, by comparing it to something else	Analysts' recommendations are judged against a performance index for the industry they follow.
justify	v.	rechtfertigen	justifier	giustificare	to be a good and acceptable reason for something	The issue is whether the benefits justify the costs.
K						
kill by/with kindness		es zu gut mit jmd meinen	suprotéger qn	soffocare qualcuno con attenzioni eccessive	to be too kind to someone, in a way that causes harm because you are helping them too much	You can't cover up his mistakes; you'd be killing him by kindness because he'd never learn the right way to do it!
L						
labour market (also labor market AmE)	n.	Arbeitsmarkt	marché du travail	mercato del lavoro	all the people looking for work and the jobs that are available at that time	In the 1960s, it became more common for married women to stay in the labour market.
labour-scarce	adj.	Arbeitskräftemangel	pénurie de main-d'oeuvre	scarsa manodopera	not having enough people to work for an organisation or in a company	As the country's population grows older, the country is becoming labour-scarce.
lack	v.	fehlen	manquer	mancare di	to not have something that you need, or not have enough of it	He lacks confidence and needs a lot of encouragement.
large-scale	adj.	groß angelegt	à grande échelle	su larga scala	large in size or amount, and using or involving a lot of effort, people, supplies, etc.	They are beginning a large-scale clinical trial of the new drug.
launch	v.	auf den Markt bringen	lancer	lanciare	to show or make a new product available for sale for the first time	The company hopes to launch the new drug by next October.
learn a lesson	v.	eine Lektion lernen	apprendre une leçon, tirer une leçon de	imparare una lezione	to begin to understand a situation, and change your behaviour or actions because of it	Have we learned the lessons from the last economic crisis?
legal action	n.	rechtliche Schritte	action judiciaire	azione legale	the process of trying to get what you want in a court of law	She considered taking legal action against him for the harassment.
let someone/something down	phr. v.	jmd / etw im Stich lassen, enttäuschen	décevoir qn	deludere qualcuno/qualcosa	to not do something that someone trusts or expects you to do	

live and learn		man lernt nie aus	on n'a jamais fini d'apprendre	sbagliando s'impara	used to say that you have just learned something that you did not know before, especially from a mistake you have made	Well, live and learn—I'll never go into the mountains without a map and compass again!
live up to something	phr. v.	etw gerecht werden, erfüllen	être à la hauteur de	essere all'altezza di qualcosa	if something or someone lives up to a particular standard or promise, they do as well as they were expected to, do what they promised, etc.	Could the match possibly live up to the fans' expectations?
livelihood	n.	Broterwerb	gagne-pain	sostentamento	the way you earn money in order to live	Fishing is the main source of livelihood for many people in the area.
log	v.	protokollieren, aufzeichnen	noter, consigner	registrare	to make an official record of events, facts, etc.	All deliveries must be logged.
logo	n.	Logo	logo	logo	a small design that is the official sign of a company or organisation	Students must wear a black coat with no logo.
long-standing	adj.	langjährig	de longue date	di lunga durata	having continued or existed for a long time	She is a long-standing member of the committee.
long-term	adj.	langfristig	à long terme	a lungo termine	continuing for a long period of time, or relating to what will happen in the distant future	We need to protect the long-term future of the fishing industry.
lose out	phr. v.	den Kürzeren ziehen	être perdant	perdere terreno a favore di	to not get something good, valuable, etc. because someone else gets it instead	Companies that do not place a priority on customer service will lose out to those that do.
loyalty	n.	Treue, Loyalität	loyauté	fedeltà	being loyal to (=supporting) a particular company, store, product, etc.	There's no brand loyalty in car tyres—consumers just buy on price.
M						
mainstream	adj.	massenkompatibel, mainstream	populaire, grand public	convenzionale	suitable for or accepted by ordinary people, rather than for a particular section of society	They made the clothes less high-fashion and more mainstream.
maintain	v.	1 pflegen, warten, instand halten 2 beibehalten, aufrechterhalten	1 entretenir 2 maintenir, continuer, poursuivre	1 mantenere, tenere 2 mantenere, conservare	1 to keep something working, active or in good condition 2 to make something continue in the same way as before	They had maintained a bank account there for more than 50 years. A lot depends on building and maintaining a good relationship with your customers.
make hard calls		schwierige Entscheidungen treffen	faire des choix difficiles	prendere decisioni difficili	to make difficult decisions	If we wanted to stay competitive, we had to make a few hard calls.
make provisions for something		Vorkehrungen treffen für	prendre des dispositions pour	premunirsi contro qualcosa	to make sure you provide what is needed for something that may happen in the future	Householders should make provisions for future power outages.
manipulative	adj.	manipulativ	manipulateur	manipolatorio	(disapproving) clever at controlling or deceiving people to get what you want	He could be manipulative, and we weren't sure whether to trust him.
market research	n.	Marktforschung	étude de marché	ricerca di mercato	a business activity that involves collecting information about what goods people in a particular area buy, why they buy them, etc.	Market research showed 'good potential' for marketing the aftershave to Hispanic men.
meaningful	adj.	sinnvoll, sinnstiftend	significatif, important, sérieux	significativo	serious, important or useful	They want a chance to do meaningful work.
measure	n.	Maßnahme	mesure	misura	an action, especially an official one, that is intended to deal with a particular problem	New safety measures were being demanded after last night's horrific train crash.
memorable	adj.	denkwürdig, unvergesslich	mémorable, marquant	indimenticabile	worth remembering, because of being good, enjoyable or unusual	The novel's characters are vivid and memorable.
mentee	n.	Schützling	protégé	mentee, chi è consigliato da un mentore	someone who is being advised and helped by a mentor	There must be trust between a mentor and mentee.
mentor¹	v.	betreuen	conseiller, guider	fare da mentore	to give help or advice to a less experienced person, especially at work or school	Now she mentors undergraduates who are training to be teachers.
mentor²	n.	Tutor, Mentor	tuteur	mentore, guida	an experienced person who advises and helps a less experienced person, especially at work or school	The programme paired a group of female mentors with girls at a local secondary school.

mentoring	n.	Patenschaft, Mentoring	mentorat, parrainage	di mentoring	a system where experienced people advise and help others, especially at work	The university says its mentoring programme has increased the number of working class students finishing their degree.
merge	v.	sich zusammenschließen, fusionieren	fusionner	fondersi	to join together and become one company	The two banks have announced plans to merge next year.
merger	n.	Fusion, Unternehmenszusammenschluss	fusion	fusione	the joining together of two or more companies or organisations to form one larger one	There has been a lot of talk about a merger with another leading bank.
method	n.	Methode	méthode	metodo	a planned way of doing something, especially one that a lot of people use	Farming methods have changed a lot over the last 100 years.
mindful	adj.	aufmerksam, achtsam	soucieux, attentif	conscio	remembering a particular fact and thinking about it when you are making decisions	The school is mindful of its responsibilities towards all the children.
minimal	adj.	minimal	minime	minimale	very small in degree or amount, especially the smallest degree or amount possible	The cost to taxpayers would be minimal.
minimise (also minimize)	v.	verkleinern, verringern	réduire au maximum	minimizzare	to reduce something that is difficult, dangerous or unpleasant to the smallest possible amount or degree	Investing in unit trusts minimises the risks if stock markets fall.
miscalculation	n.	Fehlkalkulation	erreur de jugement	errore di calcolo	a wrong judgement about a situation	The President's election defeat was the result of his own miscalculations.
misjudgement (also misjudgment)	n.	Fehleinschätzung, Fehlurteil	mauvais jugement	errore di valutazione	a wrong opinion or judgement about a person or situation	He accused the government of a serious foreign policy misjudgement.
mistrust	n.	Misstrauen	méfiance	diffidenza, sfiducia	the feeling that you cannot trust someone, especially because you think they may treat you unfairly or dishonestly	People here have developed a deep mistrust of the police.
mitigate	v.	abschwächen, entschärfen	atténuer, réduire	mitigare, ridurre	to make a situation or the effects of something less unpleasant, harmful or serious	Measures need to be taken to mitigate the environmental effects of burning more coal.
mobile banking	n.	Mobile-Banking	services bancaires mobiles	operazioni bancarie effettuate mediante dispositivi mobili	a system in which you can receive or pay money using your mobile phone	Mobile banking is one way to bring banking services to poorer people.
mobile money service	n.	mobiles Zahlungssystem	service d'argent mobile	servizio finanziario effettuato mediante dispositivi mobili	a way to store, pay and receive money on a mobile phone	If you have a smartphone, you can use a mobile money service.
mobilise (also mobilize)	v.	mobilisieren	mobiliser	mobilizzare	to start to use the things or people you have available in order to achieve something	They failed to mobilise their resources effectively.
mobility	n.	Mobilität	mobilité	mobilità	the ability to move easily from one job, area or social class to another	For many people, there is greater mobility today than ever before.
moderate	v.	1 moderieren 2 abmildern	1 modérer 2 modérer	1 moderare, presiedere 2 moderare, calmare	1 to control a discussion between people, so that people get a fair chance to speak and discuss the right subject 2 to make something less extreme, or become less extreme	A leading journalist will moderate the debate. He has since moderated his position on immigration.
moderator	n.	Moderator/in	modérateur/-trice	moderatore/moderatrice	someone whose job is to control a discussion between people	The moderator tried to make sure everyone had a chance to voice their opinion.
money order	n.	Geldanweisung	mandat postal	vaglia	a document that you buy in a post office or a bank and send to someone so that they can exchange it for money in a bank	Payment must be by cheque or money order.
money transfer service	n.	Geldtransferdienst	service de virement de fonds	servizio di trasferimento di denaro	a way of sending or paying money to someone without using cash, usually done on a mobile phone or computer	A money transfer service often offers better exchange rates than the big banks.
monitor	v.	überwachen, kontrollieren	surveiller	controllare, monitorare	to carefully watch and check a situation in order to see how it changes over a period of time	We will of course monitor the campaign to assess its effectiveness.

mood board	n.	Moodboard	planche de tendance	tavola di stile, mood board	a collection of pictures, words, colours, etc. that show in a very general way what you want something to look or feel like	We created a mood board before redecorating the house.
morale	n.	Stimmung, Haltung, Moral	moral	morale	the level of confidence and positive feelings that people have, especially people who work together, who belong to the same team, etc.	There is a need to raise morale in the teaching profession.
mortgage	n.	Hypothek	prêt immobilier	mutuo	a type of loan to buy a house, that you pay back over a period of many years	They've taken out a 30-year mortgage.
motion	n.	Antrag, Vorstoß	proposition	mozione	a proposal that is made formally at a meeting, and then is usually decided on by voting	I'd like to propose a motion to move the weekly meetings to Thursdays.
motivate	v.	motivieren	motiver	motivare	to encourage someone and make them want to work hard	The profit-sharing plan is designed to motivate the staff.
mutual	adj.	wechselseitig	mutuel	mutuo	shared or given by two or more people, for each other	Mutual respect is necessary for any partnership to work.
mutually beneficial		von beiderseitigem Vorteil	mutuellement bénéfique	reciprocamente vantaggioso	in a way that is acceptable or good for both or all the people involved	Open communication between the people involved is mutually beneficial.
mutually exclusive		sich gegenseitig ausschließend	incompatible	che si escludono a vicenda	if two things are mutually exclusive, you cannot have or do both of them	Academic achievement and time to have fun are not mutually exclusive.

N

needs analysis	n.	Bedarfsanalyse, Bedürfnisanalyse	analyse des besoins	analisi dei bisogni, analisi delle esigenze	a process in which you examine what a person or business needs from a product, activity, etc.	The company did a needs analysis to determine what areas employees needed more training in.
network	n.	Netzwerk	réseau	rete	a group of people or organisations that are connected or work together	It's important to build up a network of professional contacts.
network-wide	adj.	das ganze Netz betreffend	couvrant l'ensemble du réseau	su tutta la rete	affecting all the people on a network	The electricity problems were network-wide.
net worth	n.	Reinvermögen	valeur nette	patrimonio netto	the value of a company calculated by taking its total debt away from its total assets	At that time, the company had assets of \$5.9 million and a net worth of \$11,000.
neutral	adj.	neutral	neutre	neutrale	deliberately chosen to avoid expressing any strong opinion or feeling	Journalists for quality newspapers usually try to use neutral language in their reports.
notice	n.	Kündigung, Ankündigung	préavis	preavviso, notifica	information or a warning about something that is going to happen	They closed the factory, giving the workers only a week's notice.
notify	v.	in Kenntnis setzen	notifier, avertir	notificare, informare	to formally or officially tell someone about something	You will be notified of any changes in the system.
nurturing	adj.	erzieherisch, versorgend	ayant des compétences nourricières	educativo	helping a plan, idea or person to develop	Both men and women quickly developed nurturing skills when taking care of small children.
in a nutshell		zusammengefasst, kurz gesagt	en bref	in sintesi	used when you are stating the main facts about something in a short, clear way	A study of women at work says, in a nutshell, that opportunities have opened up dramatically.

O

objection	n.	Einwand	objection	obiezione	a reason that you have for opposing or disapproving of something, or something you say that expresses this	The bill was passed despite the objections of many MPs.
objective	adj.	objektiv	objectif	obiettivo	able to think about a situation in a way that is based on facts, rather than on your feelings or beliefs	It's hard to give an objective opinion about your own children.
objectively	adv.	objektiv	objectivement	in modo obiettivo	in a way that is based on facts, rather than on your feelings or beliefs	Our task is to look at the evidence objectively and impartially.
occupant	n.	Mieter, Bewohner	locataire	occupante, abitante	someone who lives or works in a building	Occupants of the building are understandably upset about the high-rise going up next door.
the odds		die Chancen, Wahrscheinlichkeit	probabilité	le probabilità	how likely it is that something will or will not happen	He's been successful so far, so I'd say the odds are in his favour.
offshore	v.	ins Ausland verlagern	délocaliser	delocalizzare	to move jobs or processes to a foreign country where costs are lower	Much of the manufacturing process has been offshored.

old-school	adj.	der alten Schule	vieille école	vecchio stile, all'antica	old-fashioned, and doing things in the way they were done in the past	He's an old-school artist who prefers to draw his characters by hand rather than use a computer.
on the same page		auf einer Wellenlänge	sur la même longueur d'onde	sulla stessa pagina	if a group of people are on the same page, they are working well together and have the same aims	Environmentalists and businesses need to be on the same page to slow down climate change.
one-to-one	adj., adv.	unter vier Augen	en tête à tête	a quattr'occhi	between only two people	I need to discuss this with him one-to-one.
one-way street		Einbahnstraße	rue à sens unique	strada a senso unico	used to say that a situation has only one person giving information or orders to another person	Marriage cannot be a one-way street—you need to make decisions together.
ongoing	adj.	fortlaufend	continu	ininterrotto, che continua	continuing	The manufacturer provides ongoing technical support for the machine.
online banking (also electronic banking)	n.	Onlinebanking	banque en ligne	operazioni bancarie online, banking online	a service provided by banks that allows people to pay money from one account to another, pay bills, etc. over the internet	So many people have switched to online banking that some banks have shut high street branches.
on-the-job	adj., adv.	bei der Arbeit	sur le tas	sul lavoro	while working, or at work	You will receive on-the-job-training.
open	adj.	offen	ouvert	aperto	honest and not wanting to hide any facts from other people	There was an open discussion of the problem, with plenty of disagreement, but we finally came up with a plan.
operator	n.	Veranstalter/in	opérateur	operatore/operatrice	a person or company that runs a particular business	They are the leading tour operator in the UK.
opinion leader	n.	Meinungsführer/in, Meinungsmacher/in	leader d'opinion	opinion leader, leader di opinione	someone in a group who gives advice or influences other people's opinions	Who are the opinion leaders in the group that you are targeting?
optimise (also optimize)	v.	optimieren	optimiser	ottimizzare	to improve something so it is done in the most effective way possible	The update should optimise the performance of the software.
in order		in Ordnung	en ordre	in regola	to be correct or legal	All her immigration papers were in order.
outcome	n.	Ergebnis	résultat	risultato, esito	the final result of a meeting, discussion, war, etc.—used especially when no one knows what it will be until it actually happens	The talks had a better outcome than we had originally hoped.
outdated	adj.	veraltet	démodé	datato	no longer considered useful or effective because something more modern exists	
outlet	n.	Verkaufsstelle	point de vente	mercato, sbocco	a shop through which products are sold	The company has fast-food outlets all over the world.
output	n.	Produktion(smengen)	production	produzione	the amount of goods or work produced by a person, machine, factory, etc.	Output is up 30% on last year.
outside	adv.	außerhalb, jenseits	hors de	al di fuori di	beyond the limits or range of a situation, discussion, activity, etc.	The question was outside the focus of the presentation.
outside the scope of something		außerhalb des Bereichs von etw	qui dépasse le cadre de qc	non rientrare nell'ambito di	to not be included in the range of things that a subject, discussion, activity, etc. deals with	The history of the group after 1955 is outside the scope of the book.
outweigh	v.	überwiegen	l'emporter sur	avere maggior peso	to be more important or valuable than something else	The benefits of the scheme outweigh the disadvantages.
over-cautious	adj.	übereversichtig	d'une prudence excessive	eccessivamente prudente	more careful to avoid danger or risks than you need to be	I wanted to try the new treatment, and felt my doctors were being over-cautious.
overdraft	n.	Dispositionskredit, Kontoüberziehung	découvert bancaire	scoperto (di conto corrente)	the amount of money you owe to a bank when you have spent more money than you had in your account	The bank had agreed to temporarily increase the business's overdraft without charging extra.
overdrawn	adj.	überzogen	à découvert	in rosso	[not before noun] having spent more money than you had in your account, and so owing the bank money	You may be charged up to £25 for going overdrawn.
overestimate	v.	überschätzen	surestimer	sopravvalutare	to think something is better, more important, etc. than it really is	He tends to overestimate his own abilities.
overlook	v.	übersehen	ignorer	non notare	to not notice something, or not see how important it is	Nobody could overlook the fact that box office sales were down.
oversee	v.	beaufsichtigen, leiten	superviser	supervisionare	to be in charge of something and check that work is done satisfactorily	A team leader was appointed to oversee the project.
owing to	preposition	aufgrund von	en raison de	a causa di	because of something	Owing to a lack of funds, the project will not continue next year.

P						
pace	n.	Tempo	vitesse, rythme	velocità, passo	[singular] the speed at which something happens or is done	The rapid pace of change creates a lot of uncertainty in the workplace.
paraphrase	v.	mit eigenen Worten wiedergeben	reformuler	parafasare	to express in a shorter, clearer or different way what someone has said or written	The article paraphrased the minister's speech, rather than quoting him directly.
participant	n.	Teilnehmer/in	participant/e	partecipante	someone who takes part in an activity or event	At the end of the conference, participants were asked to fill out a questionnaire.
pass something <--> on	phr. v.	etw weitergeben	léguer	trasmettere qualcosa	to give someone information, knowledge, help, etc. that you were given	I wanted to pass these family stories on to my children.
passerby	n.	Passant/in	passant/e	passante	someone who is walking past a place by chance	The robbery was witnessed by several passersby.
payee	n.	Zahlungsempfänger/in	bénéficiaire	beneficiario/-a	the person or organisation to whom money must be paid	Reports can show transactions by date, amount or payee.
payer	n.	Zahlende/r	payeur/-euse	pagatore/pagatrice, trattario/-a	someone who pays someone or something	Tax relief is given to mortgage payers.
peer	n.	Kollege, Kumpel	pair	collega, compagno/-a	someone who has the same type of job or is on the same level in an organisation	Staff members are trained by their peers.
pension fund	n.	Pensionsfonds, Rentenfonds	caisse de retraite	fondo pensione	a large amount of money that a company invests and uses to pay pensions (=money for people who no longer work)	Employees pay 5% into the pension fund, and the company matches that.
people pleaser	n.	jmd, der es allen recht machen will	qui sait plaire aux gens	chi cerca di compiacere tutti	someone who wants to make other people happy or satisfied, or to make people like them	She was an A-student, a people pleaser, who burned out trying to help everyone but herself.
perfectionist	n.	Perfektionist/in	perfectionniste	perfezionista	someone who is not satisfied with anything unless it is completely perfect	Many top athletes are perfectionists who drive themselves to excel.
performance review	n.	Leistungsbewertung	évaluation	valutazione delle prestazioni	a meeting between an employee and a manager to discuss the quality of the employee's work and areas for future progress	We have an annual performance review and a six-monthly mini-review.
permit	n.	Erlaubnis, Genehmigung	permis	permesso	a document that gives you legal permission to do something	The company will arrange a residence permit for you.
persistent	adj.	beharrlich, ausdauernd, hartnäckig	persévérant	persistente	continuing to do something although it is difficult	If she hadn't been so persistent she might not have got the job.
perspective	n.	Perspektive	perspective	prospettiva	a way of thinking about something, that is influenced by the type of person you are or by your experiences	Different people bring different perspectives and values to the workplace.
picture	v.	sich ausmalen	imaginer	immaginarsi	to imagine something by making an image in your mind	Picture what it would be like if we had a million dollars.
planning tool	n.	Planungswerkzeug	outil de planification	strumento di pianificazione	a method of planning a project, usually a computer program, that lists tasks, dates, project information, etc.	Most planning tools can be accessed on a mobile as well as on your work computer.
plantation	n.	Plantage	plantation	piantagione	a large area of land in a hot country, where crops such as tea, cotton and sugar are grown	Fair trade efforts help workers on coffee plantations.
platform	n.	Plattform	plate-forme	piattaforma	the type of computer system or software that someone uses	They introduced a new platform for logging customer interest in the product.
play a part		eine Rolle spielen	jouer un rôle	svolgere un ruolo	to have an effect or influence on something	Men now play a larger part in looking after their children.
plunge someone/something into something	phr. v.	etw/jmd in etw stürzen	plonger qn/qc dans qc	gettare, far piombare qualcuno/qualcosa in qualcosa	to make someone or something suddenly experience a difficult or unpleasant situation	A strike would plunge the country into chaos.
popularisation (also popularization)	n.	Popularisierung	popularisation	divulgazione	the process of making something more well known and liked	Television broadcasts of matches led to a popularisation of the sport.
portfolio	n.	Portfolio	portefeuille	portafoglio	a collection of shares and other investments owned by a particular person or company	European stocks make up 50% of his investment portfolio.
pose	v.	darstellen	poser	rappresentare, costituire	to exist in a way that may cause a problem, danger, difficulty, etc.	Officials claim the chemical poses no real threat.
potential	adj.	potenziell	potentiel	potenziale, futuro	[only before noun] likely to develop into a particular type of person or thing in the future	They're looking for new ways to attract potential customers.

practical	adj.	pragmatisch, praktisch	pratique	pratico	good at dealing with problems and making decisions based on what is possible and what will really work	I tried to calm down and be practical—what was the best thing to do?
pre-defined	adj.	vordefiniert	prédéfini	predefinito	described in an exact way that says what the limits of something are before it happens or is agreed	The sensors send a message every time the person leaves a pre-defined area.
predict	v.	vorhersagen	prédire	predire	to say that something will happen, before it happens	Scientists are trying to predict what the Amazon will look like in 20 years' time.
predictable	adj.	vorhersagbar	prévisible	prevedibile	doing something or happening in a way that you expect	The snow had a predictable effect on traffic.
preparedness	n.	Bereitschaft	état de préparation	prontezza	when someone is ready for something	Military preparedness is important to prevent war.
presence	n.	Präsenz	présence	presenza	the ability to gain sales because your business is strong or noticeable	The company has a strong presence in all major world markets.
prevalence	n.	Häufigkeit, Verbreitung	prévalence, fréquence	diffusione	the fact of being common at a particular time, in a particular place or among a particular group of people	the prevalence of flu in winter months
prevalent	adj.	vorherrschend, verbreitet	très répandu	diffuso	common at a particular time, in a particular place or among a particular group of people	Crime is more prevalent in big cities.
preventive	adj.	präventiv, vorbeugend	préventif	preventivo	intended to stop something you do not want to happen, such as illness, from happening	There have been many improvements in car safety and other preventive measures.
pride yourself on something		sich einer Sache rühmen, stolz sein auf etwas	s'enorgueillir de qc	essere orgoglioso di qualcosa	to be especially proud of something that you do well, or of a good quality that you have	We pride ourselves on establishing long-term relationships with our customers.
primary research	n.	Primärforschung	recherche primaire	ricerca primaria	the activity of finding out new information by doing something such as an experiment or survey	Interviews are a common form of primary research.
prioritise (also prioritize)	v.	Prioritäten setzen	donner la priorité à	stabilire delle priorità	to put several things, problems, etc. in order of importance, so that you can deal with the most important ones first	You need to prioritise your tasks.
probability	n.	Wahrscheinlichkeit	probabilité	probabilità	how likely something is, sometimes calculated in a mathematical way	The probability of winning the lottery is really very low.
the proceedings	n.	Ereignisse	événements	programma	[plural] an event or a series of things that happen	At this point in the proceedings, we were offered a choice.
produce	n.	Erzeugnisse	produits	prodotti agricoli	food or other things that have been grown or produced on a farm to be sold	Farmers' markets are the place to buy fresh, local produce.
product tester	n.	Produkttester	testeur de produits	collaudatore/collaudatrice, chi testa i prodotti	someone who tries out something new to determine how well it performs	Product testers found the cream to be very effective.
productivity	n.	Produktivität	productivité	produttività	the rate at which something is produced, and the amount produced, especially in relation to the work, time and money needed to produce it	Climate and water largely control the productivity of the farms.
proficient	adj.	kompetent, bewandert	compétent	esperto, competente	able to do something well or skilfully	Before you can study at a British university, you have to be proficient in English.
prohibit	v.	verbieten	interdire	vietare	to say that an action is illegal or not allowed	Smoking is strictly prohibited inside the factory.
prohibitive	adj.	unerschwinglich	prohibitif	proibitivo, esoso	relating to costs that are so high that they prevent people from buying or doing something	The cost of buying a house in London has become prohibitive to all but the very rich.
prompt	adj.	unverzüglich, umgehend	rapide	immediato	done quickly, immediately or at the right time	Prompt payment is requested.
pros and cons		Vor- und Nachteile	avantages et inconvénients	vantaggi e svantaggi	the advantages and disadvantages of something, which you consider when making a decision about it	When you're choosing a savings account, it is worthwhile spending some time weighing up the pros and cons of the various types of account on offer.
prospective	adj.	zukünftig, in Aussicht stehend	futur, potentiel	futuro, potenziale	prospective customer/employees etc. someone who might become a customer, an employee, etc.	We'll be interviewing prospective candidates for the job next week.
prospects	n.	Aussichten, Perspektiven	perspectives	prospettiva, possibilità	[plural] chances of future success	Job prospects for graduates don't look good.

protocol	n.	Protokoll, Regeln	protocole	protocollo	a set of rules about the correct actions or way of behaving in a particular situation	They developed a protocol for the evacuation of the hospital.
providing (also providing that)	conjunction	vorausgesetzt	pourvu que	a condizione che	used to say that something will only be possible if something else happens or is done	They'll have it built by November, providing we don't get an early snow.
pull together	phr. v.	an einem Strang ziehen	coopérer, unir ses efforts	lavorare insieme	to all work together to achieve something	If we can all pull together, we'll finish on time.
purchasing	n.	Einkauf, Beschaffung	achat	acquisti	the activity of buying the materials, stock, equipment, etc. that a company needs to produce goods	She is the company's purchasing manager.
pursue	v.	betreiben, verfolgen	poursuivre	seguire	to continue doing an activity or trying to achieve something over a long period of time	The organisation is pursuing a policy of cost cutting.
pushed for time		unter Zeitdruck	être à court de temps	a corto di tempo, con i minuti contati	to not have much time available to do something	We only had a few more days to finish, and were feeling pushed for time.
put something <--> by	phr. v.	zur Seite legen	mettre qc de côté	mettere qualcosa da parte	to save money regularly in order to use it later	We put a little money by every month to save for emergencies.
put something <--> down	phr. v.	anzahlen	verser	versare qualcosa in acconto	to pay part of the total cost of something as a deposit	You will be required to put down a 25% deposit.
put something on hold	n.	etw aufschieben, zurückstellen	suspendre qc	sospendere qualcosa, mettere qualcosa in attesa	to delay dealing with or doing something until a later date	Since having the kids, my career has been put on hold.
put something <--> off	phr. v.	etw verschieben	reporter qc, repousser qc	rimandare qualcosa	to delay doing something or to arrange to do something at a later time or date, especially because there is a problem or you do not want to do it now	The match has been put off until tomorrow because of bad weather.
put someone in touch with someone		jmd mit jmd in Kontakt bringen	mettre en contact avec	mettere qualcuno in contatto con qualcun altro	to give someone an email address, phone number, etc., so that they can talk or write to someone	I can put you in touch with a friend who works in the film industry.
put your heads together		gemeinsam Überlegungen anstellen	réfléchir ensemble	lavorare insieme	to think about and discuss a difficult problem together	The next morning, we all put our heads together to decide what should be done.
put yourself in someone's shoes		jmd in jmd hineinversetzen	se mettre à la place de qn	mettersi nei panni di qualcuno	to imagine that you are in someone else's situation, in order to help you understand their point of view	Try to put yourself in his shoes—how would you feel about the problem then?

Q

quakeproof	adj.	erdbebensicher	parasismique	resistente al terremoto	able to not be harmed by an earthquake	The bridge is designed to be quakeproof.
qualitative	adj.	qualitativ	qualitatif	qualitativo	relating to the quality or standard of something rather than the quantity	They did a qualitative study of educational services in the area.
qualitative data	n.	qualitative Daten	données qualitatives	dati qualitativi	[plural] information that relates to the quality or standard of something, rather than the quantity	The qualitative data we've gathered shows that mindfulness techniques can be helpful to even very young children.
qualitative research	n.	qualitative Forschung	recherche qualitative	ricerca qualitativa	a type of market research that finds out how people feel about something or the effect that it is likely to have on them	It's important to do qualitative research on how people are using these drugs.
quantitative	adj.	quantitativ	quantitative	quantitativo	relating to amounts or numbers, rather than to the quality or standard of something	They did a quantitative analysis of stock market trends.
quantitative data	n.	quantitative Daten	données quantitatives	dati quantitativi	[plural] information that is presented in the form of numbers or amounts	Quantitative data should be available to managers in order to aid decision-making, planning and control.
quantitative research	n.	quantitative Forschung	recherche quantitative	ricerca quantitativa	a type of market research where the results can be shown in the form of numbers, percentages, etc.	Quantitative research about the success of this type of school is limited.
quarterly	adj., adv.	vierteljährlich	trimestriel	trimestrale	produced or happening four times a year	The rent is payable quarterly.
quiet life		ruhiges Leben	vie tranquille	vita tranquilla	a way of living in which you do not argue much and are not bothered by people or activities	He'll agree to all her suggestions, saying, 'anything for a quiet life'.

R

on the radar/on someone's radar		auf dem Radar / auf jmds Radar	remarqué/remarqué par qn	nel mirino di qualcuno	if something is on your radar, you have noticed it and are giving it some attention	The company has been on the radar of environmental activists for several years.
raise concerns/the issue/the question		Bedenken äußern/ein Thema ansprechen/eine Frage aufwerfen	soulever des préoccupations/ un problème/ une question/	sollevare le preoccupazioni/il problema/la questione	to begin to talk or write about something that you want to be considered or discussed	A few people raised concerns about the way the research was done.
range	v.	umfassen	aller de ... à	variare	to include the things or amounts mentioned, and all the things or amounts in between	The punishment for that crime ranges from a fine to five years in prison.
ransomware	n.	Erpressungssoftware	ransomware	ransomware	software that stops a person or organisation from being able to use the information stored on their computer, unless they pay money to a criminal	The hospital was the latest victim in a series of ransomware attacks.
rates	n.	Grundsteuer, Kommunalsteuer	impôts locaux	imposta comunale	[plural] a local tax, paid before 1990 by owners of buildings in Britain. Many people still use the word, but it is now called 'council tax'.	The rates seemed to go up every year.
re-	prefix	erneut, wieder	re-	ri-	again, especially in a better way	The re-analysis showed that the costs would be much higher than previously expected.
reach	n.	Reichweite	portée	portata	[singular, U] the extent to which something is available, or to which it has an effect or influence	It's one of the biggest car manufacturers, with a truly global reach.
real estate (esp. AmE)	adj.	Immobilien	immobilier	beni immobiliari	property in the form of land or houses	He had invested in real estate when house prices were low.
realistic	adj.	realistisch	réaliste	realistico	possible to achieve	Is this a realistic target?
recognisable (also recognizable)	adj.	wiedererkennbar	reconnaissable	riconoscibile	known, because of seeing, hearing, experiencing or learning about something in the past	The soft drink's logo is instantly recognisable worldwide.
reconsider	v.	noch einmal überdenken	reconsidérer	riconsiderare	to think again about something in order to decide if you should change your opinion or do something different	I hope the policy will be reconsidered.
recruitment	n.	Anwerbung, Personalbeschaffung	recrutement	reclutamento, assunzione	the process of finding new people to join a company, organisation, the army, etc.	Recruitment of new salespeople is difficult at the moment.
rectify	v.	richtigstellen	rectifier	rettificare	to correct something that is wrong	A number of steps have been taken to rectify the error.
redistribute	v.	neu verteilen	redistribuer	ridistribuire	to share or divide something in a way that is different from before	Taxes are a way of redistributing income for the welfare of the whole society.
redundancy	n.	Entlassung, Arbeitslosigkeit	licenciement	licenziamenti per esuberanza di personale	a situation in which someone has to leave their job, because they are no longer needed	Two thousand workers now face redundancy.
redundant	adj.	überflüssig	redondant	licenziato (per esuberanza di personale)	not necessary because something else means or does the same thing	We removed all the redundant information.
refurbished	adj.	generalüberholt, instandgesetzt	renové	ristrutturato	having been repaired, decorated and improved in appearance	The school was recently refurbished and new furniture was supplied.
regardless	adv.	ungeachtet	quand même	a prescindere, indipendentemente	without being affected or influenced by something	The law requires equal treatment for all, regardless of race, religion or sex.
regret¹	n.	Bedauern	regret	rammarico	sadness that you feel about something, especially because you wish it had not happened	It is with great regret that I must decline your offer.
regret²	v.	bedauern, bereuen	regretter, déplorer	rimpiangere	to feel sorry about something you have done and wish you had not done it	He soon regretted his decision to quit.
regulate	v.	regulieren	réguler	regolare	to control an activity or process	A hand-operated switch is used to regulate the gas flow.
regulation	n.	Verordnung, Regelung	règle, réglementation	regolamento, norma	an official rule or order	Regulations governing the safety of toys have been strengthened.
regulatory approval	n.	regulatorische Genehmigung	approbation réglementaire	approvazione normativa	when a plan or decision is accepted by an official power that has control over activities and makes sure they are done in a satisfactory way	Investors want to be sure you'll get regulatory approval before they give you any money.

relevant	adj.	relevant	pertinent	rilevante	directly relating to the subject or problem being discussed or considered	We received all the relevant information.
relocate	v.	den Standort verlegen, umziehen	déménager	trasferire	to move to a different place, especially for work	A lot of firms are relocating to the north of England.
relocation	n.	Standortwechsel	déménagement	trasferimento	the process of moving to a different place, especially for work	If rents continue to rise, many businesses may decide that relocation is their best option.
renegotiate	v.	neu verhandeln	renégocier	rinegoziare	to discuss something again in order to reach a new agreement on the same thing	We will have to renegotiate the contract, since it does not cover this situation.
renegotiation	n.	Neuverhandlung, Nachverhandlung	renégociation	rinegoziazione	the process of discussing again in order to reach a new agreement on the same thing	The renegotiation of the deal was not going well.
renovate	v.	renovieren	rénover	rinnovare	to repair a building so that it is in good condition again	The hotel has been renovated and redecorated.
reputation	n.	Ruf, Reputation	réputation	reputazione, fama	the opinion that people have about someone or something because of what has happened in the past	The company has gained a reputation for making quality products.
residency	n.	Wohnsitz	résidence	residenza	legal permission to live in a country for a certain period of time	After three years, he applied for residency in the UK.
resilient	adj.	robust, strapazierfähig	résistant	forte, resistente	strong, not easily damaged, and recovering quickly after damage or a problem	Any chemical treatment will leave hair less resilient than before.
resist	v.	sich widersetzen, Widerstand leisten	s'opposer à	resistere	to try to prevent a change from happening, or prevent yourself from being forced to do something	For months the company has resisted changing its accounts system.
resistant	adj.	widerstandsfähig, resistent	résistant	resistente	not easily damaged or affected by something	The material the roof is made of is resistant to fire.
resolution	n.	Lösung	résolution	risoluzione	[singular, U] when someone solves a problem, argument or difficult situation	This is a forum for the resolution of commercial disputes.
resolve	v.	lösen	résoudre	risolvere	to find a satisfactory way of dealing with a problem	The crisis was resolved through negotiations.
respondent	n.	Befragte/r	personne interrogée	intervistato/-a	someone who answers a set of questions, especially in a survey	Only 62 per cent of respondents said they were satisfied.
restore	v.	wiederherstellen	restaurer	ripristinare	to make something return to its former state or condition	I thought I'd lost my report when the computer crashed, but the IT person was able to restore it.
retain	v.	halten, behalten	garder	trattenere	to continue to employ workers for a long time	It's increasingly difficult to recruit and retain good staff.
retention	n.	Behalten, Erhaltung, Bindung	réention	fidellizzazione, mantenimento	the act of keeping someone or something	The retention of valued employees is worth more than a little inconvenience.
return	n.	Rendite	retour	profitto, guadagno	the amount of profit that you get from something	The markets are showing extremely poor returns.
revolutionise (also revolutionize)	v.	revolutionieren	révolutionner	rivoluzionare	to completely change the way people do something or think about something	Agricultural technologies have revolutionised farm production.
rewarding	adj.	bereichernd, lohnend	satisfaisant, enrichissant	gratificante	making you feel happy and satisfied because you feel you are doing something useful or important	Teaching can be a very rewarding career.
rigid	adj.	starr, streng, unnachgiebig	rigide	rigido	relating to having a lot of rules about hiring people to work and getting rid of workers	A rigid labour market has benefits for employees, but employers in tough economic times need to be able to make redundancies.
rigour	n.	Sorgfalt, Genauigkeit	rigueur	rigore	great care and thoroughness in making sure that something is correct	There seemed to be a lack of rigour in the investigation.
risk analysis	n.	Risikoanalyse	analyse de risques	analisi del rischio	a careful examination of a situation or activity to see what the risks may be and what you can do to prevent them	The school does a risk analysis before taking pupils on any trips.
risk analyst	n.	Risikoanalyst	analyse de riques	analista del rischio (finanziario)	someone whose job is to examine a business or activity to see what the risks may be and what you can do to prevent them	Risk analysts prepared a summary of the possible risks, both financial and physical.

risk assessment	n.	Risikobewertung	évaluation des risques	valutazione del rischio	an examination of the possible risks involved in doing something, so you can decide whether something is worth doing, and can plan to reduce the risks	The school carried out a risk assessment before the trip.
risk-sensitive	adj.	risikosensibel	sensible aux risques	sensibile al rischio	easily upset or worried about the possibility that something bad, unpleasant or dangerous may happen	During a recession, many lenders are more risk-sensitive than they are in a good economic climate.
risk-tolerant	adj.	risikobereit	tolérant à l'égard du risque	tollerante al rischio	able to accept the possibility that something bad, unpleasant or dangerous may happen	Many financial advisers say that even if you're risk-tolerant, you shouldn't put more than 10% of your wealth into a single asset.
rod	n.	Stange, Rohr, Stab	tige, barre, baguette	asta, barra	a long pole or bar	The walls are reinforced with steel rods.
room for improvement	n.	Raum für Verbesserung	marge de progression	marginie di miglioramento	used to say that something is not perfect and needs to be improved	You did well on the last project, but there's room for improvement.
rough	adj.	hart, holprig	dur, difficile, éprouvant	difficile	relating to a time in which you have a lot of problems or difficulties	The first year was rough, but things have got better.
run a/the risk		ein/das Risiko eingehen	courir le/un risque	correre il/un rischio	to do something that may be dangerous or unpleasant	The country needs this trade agreement, or it runs the risk of hurting the economy.
run up a debt/bill etc.		Schulden/Rechnungen etc anhäufen	accumuler une dette/ facture	accumulare debiti/fatture ecc.	to use a lot of something or borrow a lot of money, so that you owe a lot of money	He ran up thousands of pounds worth of debts using other people's credit cards.
run-down	adj.	heruntergekommen, baufällig	délabré	cadente	in very bad condition	He made a fortune buying run-down houses and fixing them up to sell.
run-through	n.	Durchlauf, Durchsicht	répétition	prova, ripasso	an examination or practice of something to make sure it works or happens correctly	There will be a run-through in the afternoon, before the concert.
S						
sample	n.	Testgruppe, Auswahl, Muster	échantillon	campione	a small group of people who have been chosen from a larger group to give information or answers to questions	The sample consisted of 98 secondary school teachers.
sample size	n.	Größe der Testgruppe	taille de l'échantillon	dimensione del campione	how many people are in a particular sample (=group that has been chosen to answer questions)	If the sample size is too small, the results may not be reliable.
satisfactorily	adv.	zufriedenstellend	de manière satisfaisante	in modo soddisfacente	in a way that is good enough	The question has not been satisfactorily answered.
satisfy	v.	Genüge tun, zufriedenstellen	satisfaire	soddisfare, rispondere a	to provide what is needed or wanted	The programme is designed to satisfy the needs of adult learners.
save face		das Gesicht wahren	sauver la face	salvare la faccia	to do something that will stop you from looking stupid or feeling embarrassed	A compromise must be found which will allow both sides in the dispute to save face.
scarcely	adv.	kaum	à peine	a malapena	almost not or almost none at all	The country had scarcely any industry.
scaremongering	n.	Panikmache	alarmisme	allarmismo	the practice of deliberately making people worried or nervous, especially in order to get a political or other advantage	We hear scaremongering that a minimum wage will destroy jobs.
scheduled	adj.	planmäßig	prévu, programmé	pianificato	planned to happen at particular times	Holiday prices include scheduled flights from Heathrow.
scuba diving	n.	Tauchen	plongée (sous-marine)	scuba diving, immersione subacquea	the sport of swimming under water while breathing through a tube that is connected to a container of air on your back	She learned scuba diving while on holiday in the Caribbean.
search engine optimisation (also optimization)	n.	Suchmaschinenoptimierung	optimisation pour les moteurs de recherche	ottimizzazione per i motori di ricerca	the different ways a company uses to make sure its website appears near the top of the list of results in an online search	Having the right key words on your website is the first step in search engine optimisation.
secondary research	n.	Sekundärforschung	recherche secondaire	ricerca secondaria	the activity of finding out new information by reading or analysing information that has already been published	Government agencies produce a lot of data that can be used as part of your secondary research.
seconded	n.	Seconded (an einen anderen Standort versetzter Mitarbeiter)	employé détaché	(dipendente) distaccato	someone who is being seconded (=sent to work in another part of a company for a period of time)	Secondees are supported both at work and socially.

secondment	n.	(vorübergehende) Versetzung	détachement	trasferimento, trasferta	a period of time that you spend working for the same organisation, but in a different location	As part of her training, she will go on secondment to our office in Japan.
sector	n.	Sektor	secteur	settore	a part of an area of activity, especially of business, trade, etc.	The proportion of service sector jobs within the economy has grown.
secure	v.	sichern, erhalten	obtenir	assicurar(si)	to get and keep something or someone for a long time	The company secured a \$20 million contract.
seek	v.	anstreben	chercher	cercare, andare alla ricerca di	to try to achieve or get something	Do you think the president will seek re-election?
self-evident	adj.	offensichtlich	évident	evidente, ovvio	clearly true and needing no more proof	It is self-evident that childhood experiences influence our adult behaviour.
sense of community		Gemeinschaftssinn	sentiment de communauté	senso della comunità	the feeling that you belong in a group of people	There's a real sense of community at work.
sensitive	adj.	heikel, sensibel	délicat	sensibile	needing to be dealt with carefully, because it may offend people or because it is secret	Immigration has become a sensitive issue.
sensitively	adv.	einfühlsam	sensiblement	sensibilmente	in a way that is careful and considers people's feelings	It is an issue which needs to be handled sensitively.
sensor	n.	Sensor, Fühler	capteur, détecteur	sensore	a piece of equipment used for discovering the presence of light, heat, movement, etc.	The device is based around a heat sensor.
service	v.	bedienen, eine Dienstleistung erbringen	servir, offrir ses services à	assistere	to provide people with something they need or want	Our customers in Mexico are serviced through a network of independent insurance firms.
set someone on the path to/towards something		jmd dazu bringen, sich einer Sache zuzuwenden	mettre qn sur la voie de qc	indirizzare qualcuno verso qualcosa	to make someone start doing something that will help them achieve something, especially over a long period of time	The experience of writing for my school newspaper set me on the path towards a career in journalism.
set something <--> up	phr. v.	etw einrichten, eröffnen	ouvrir, installer	aprire qualcosa	to make the arrangements that are necessary for something to happen	You'll need to set up a bank account now that you're working.
settle in/into	phr. v.	sich gewöhnen an/eingewöhnen	être à l'aise	abituarsi a	to become comfortable and happy in a new place or situation	It takes a few months to settle into life at college.
settle on something	phr. v.	sich einigen auf etw	choisir qc	decidere per qualcosa	to decide or agree on something, especially after a long discussion	Following the consultation, the council settled on a location for the new school.
shareholder	n.	Aktionär	actionnaire	azionista	someone who owns shares in a company or business	Shareholders have been told to expect an even lower result next year.
ship	v.	versenden	envoyer à	spedire	to send goods somewhere by ship, plane, truck, etc.	About half of the whisky produced in Scotland is shipped to Japan and the US.
shipping	n.	Versand, Transport	envoi, transport	spedizione	the delivery of goods, especially by ship	Bananas are picked while they are still green to avoid damage during shipping.
shipwreck	n.	Schiffswrack	nauffrage	naufragio	a ship that has sunk	The San Agustin is the oldest known shipwreck on the California coast.
shock absorber	n.	Stoßdämpfer	amortisseur	ammortizzatore	a device that reduces the effects of motion on something	In an earthquake, the shock absorber changes the energy of the movement into heat.
shrink	v.	schrumpfen	réduire, diminuer	restringersi	to become smaller or make something smaller in amount, size or value	The firm's staff had shrunk to only four people.
shy away from something	phr. v.	etw scheuen	reculer devant	tenersi alla larga da qualcosa	to avoid doing or dealing with something because you are not confident enough or you are worried or nervous about it	They criticised the leadership, but shied away from a direct challenge.
silent generation	n.	stumme Generation	génération silencieuse	generazione silenziosa	people born between around 1925 and 1945, who worked hard and kept quiet	The silent generation went through the Second World War, but also had plenty of work available once they were adults.
smart	adj.	intelligent	intelligent	intelligente	relating to something that is controlled by computers and is designed to react in a suitable way to changing situations	The company has installed a smart heating system.
somewhat	adv.	etwas, ein wenig	assez, quelque peu	alquanto, piuttosto	more than a little but not very	Things have changed somewhat since then.
source	v.	beschaffen	acheter, se procurer	provenire	to get materials, parts, etc. from a particular place or company	The car components were sourced in Poland.

spa	n.	Kurort	station thermale	spa	a place where people go to improve their health and beauty, especially through swimming, exercise, beauty treatments, etc.	While many of the spa services seem geared to women, not all are.
specifics	n.	Einzelheiten	détails	specifiche	[plural] particular details	She was reluctant to go into specifics about the deal publicly.
spending habits	n.	Ausgabegewohnheiten	habitudes de dépense	abitudini di spesa	[plural] the way you usually spend your money and the kinds of things you spend it on	The recession will mean that many people will be changing their spending habits.
spillage	n.	Austritt, Schüttverlust	déversement	fuoriuscita	an amount of something that accidentally flows over the edge of a container	The simulation involved a chemical spillage during the unloading of a tanker.
spouse	n.	Ehepartner/in	conjoint/e	sposo/-a, coniuge	a husband or wife	Spouses were invited to the company picnic.
spread¹	v.	verteilen	s'étendre à, répartir	diffondere	to share or divide something among more people or things	Her workload is heavy and demands that she spread her attention over several projects.
spread²	n.	Verbreitung, Ausbreitung	expansion, diffusion	diffusione	[singular] when something affects a larger number of people or involves a larger area	The lack of clean water played a part in the rapid spread of the disease.
spring water	n.	Quellwasser	eau de source	acqua di fonte	water that comes directly from a spring (=place where water naturally comes up from under the ground)	The spring water is bottled and sold.
stakeholder	n.	Interessenvertreter, Projektbeteiligter	partie prenante	parte interessata	someone who has invested money into something, or who has some important connection with it, and therefore is affected by its success or failure	What customers and other stakeholders value may conflict with shareholders' expectations.
standardise (also standardize)	v.	standardisieren	standardiser	standardizzare	to make all the things of one particular type the same as each other	The government can not efficiently standardise an industry that literally changes by the minute.
standstill	n.	Stillstand	arrêt	blocco, paralisi	[singular] a situation in which there is no movement or activity at all	Traffic was at a standstill.
stay ahead of something		die Nase vorn haben	demeurer à l'avant-garde sur	rimanere in una posizione di vantaggio	to continue to be more successful or make more progress than someone or something else	They keep coming out with cool new features to stay ahead of their competitors.
steam room	n.	Dampfbad	bain de vapeur	bagno turco	a warm room filled with steam (=hot mist made by boiling water) that people sit in to relax	After exercising, visit the steam room to relax.
step in	phr. v.	einspringen, sich einschalten	intervenir	intervenire	to become involved in an activity or discussion, especially one you were not involved in before	Parents have stepped in to provide homework help in the afternoon programme.
stockbroker	n.	Börsenmakler	agent de change	intermediario finanziario	a person or organisation whose job is to buy and sell stocks, shares, bonds, etc. for people	The securities can be sold any business day by placing an order with a stockbroker.
strategic alliance	n.	strategische Allianz	alliance stratégique	alleanza strategica	an agreement in which companies share knowledge and resources with each other	
strategist	n.	Stratege/-in	stratège	stratega	someone who is good at or responsible for planning the actions that are needed to achieve something	The senator's political strategists helped determine the main messages of his campaign.
streamlined	adj.	vereinfacht, effizient gestaltet	simplifié	efficiente, funzionale	made simple and effective, so there are fewer delays	The production process was streamlined.
strike up a conversation		ein Gespräch beginnen	engager une conversation	attaccare discorso	to start to talk to someone	I struck up a conversation with the girl sitting next to me.
structural	adj.	strukturell	structurel	strutturale	relating to the way in which the parts of something are organised and connected with each other	One important structural relationship is that between bureaucracies and groups that represent particular interests.
structured	adj.	strukturiert	structuré	strutturato	carefully organised, planned or arranged	The interviews were highly structured.
subheading	n.	Untertitel	sous-titre	sottotitolo	a short phrase used as a title for a small part within a longer piece of writing	Headings and subheadings help your reader find the information they want quickly.
substantially	adv.	erheblich, beträchtlich	considérablement	sostanzialmente	very much or a lot	You'll pay a substantially higher price at that store.

substitute¹	v.	vertreten, ersetzen	remplacer	sostituire	to do a task or job instead of the person who usually does it	I had to substitute for the team leader at the last minute, because he was off sick.
substitute²	n.	Ersatz	substitut	sostituto	something that can be used instead of something else, often because it is similar	Many people are drinking soya milk as a substitute for cow's milk.
suffer	v.	erleiden	souffrir	soffrire	to have something bad happen to you, or to experience something bad	Only some of the buildings had suffered damage in the hurricane.
summarise (also summarize)	v.	zusammenfassen	résumer	riassumere	to make a short statement giving only the main information and not the details of a plan, event, report, etc.	The authors summarise their views in the introduction.
survey¹	n.	Umfrage	enquête	sondaggio	a set of questions given to a group of people to find out about their opinions or behaviour	The survey was carried out by Warwick University.
survey²	v.	befragen, interviewen	interroger	fare un sondaggio	to ask a large number of people questions in order to find out their attitudes or opinions	Of the 100 companies surveyed, 10% had a turnover of £50m to £99m.
sustainable	adj.	nachhaltig	durable	sostenibile	able to continue without causing damage to the environment	The government should do more to promote sustainable agriculture.
SWOT analysis	n.	Stärken-Schwächen- und Chancen-Risiko-Analyse, SWOT-Analyse	analyse SWOT	analisi SWOT	(strengths, weaknesses, opportunities, threats) an examination of the way a company is run or the way someone works, in order to see what the good and bad features are	Before producing a business development plan, it may be helpful to carry out a SWOT analysis.
synergy	n.	Synergie	synergie	sinergia	the additional effectiveness, advantages or profits that are produced when two or more companies or people work together and combine their ideas and resources	The new group has problems with achieving the desired synergy among its varied operations.
T						
tackle	v.	in Angriff nehmen, angehen	s'attaquer à	affrontare	to try to deal with a difficult problem	The government announced a new initiative to tackle unemployment.
someone's take (on something)		jmds Einstellung (zu etw)	point de vue (sur qc)	opinione di qualcuno (su qualcosa)	someone's opinion about a situation or idea	What's your take on this issue? Should we go ahead?
take something <--> out	phr. v.	etw abschließen	prendre, contracter	richiedere qualcosa	to legally arrange to get something such as a loan, mortgage, insurance policy, etc.	Before taking a loan out, calculate your monthly outgoings.
takeaway	n.	Lehre, Moral	point à retenir, idée force	conclusione	something that you learn from a discussion, event, article, etc., that you should remember	The surprising takeaway from the study is that having a smartphone nearby, even if it's off, reduces your ability to think clearly.
takeover	n.	Übernahme	rachat	acquisizione di controllo	when one company takes control of another by buying more than half its shares	There were rumours that the bank could be the target of a takeover.
take (the) credit for something		die Lorbeeren für etw einheimsen	s'attribuer le mérite de qc	prendersi il merito per qualcosa	to accept the approval or praise of other people for a piece of work or an achievement	It was my idea, and she took all the credit!
take something into account		etw berücksichtigen	tenir compte de, prendre en compte	prendere in considerazione qualcosa	to consider or include particular facts or details when making a decision or judgement about something	We will take your views into account.
take something personally		etw persönlich nehmen	prendre qc personnellement	prendere sul personale qualcosa	to get upset by the things other people say or do, because you think that their remarks or behaviour are directed at you in particular--	She took it personally when the boss said some people were not working hard enough.
target	v.	als Ziel wählen, zum Ziel nehmen	prendre pour cible	prendere di mira	to choose a particular person or place to do something to, especially to attack them	It's clear that smaller, more vulnerable banks have been targeted.
target audience/market/customer etc.		Zielgruppe/Zielmarkt/Zielkunde	public cible/ marché cible/ client cible	pubblico/mercato/clienti ecc. di riferimento	the group of people that a product, service, idea, etc. is aimed at	These advertisements are aimed mainly at our target customers.
tax¹	v.	besteuern	taxer, imposer	tassare	to charge a tax on something	Cigarettes are heavily taxed in Britain.
tax²	n.	Steuern	impôt, taxe	tassa	an amount of money that you must pay to the government according to your income, property, goods, etc. and that is used to pay for public services	Many people feel they are paying too much tax.
tax requirement	n.	Steuervorschrift	exigence fiscale	requisiti fiscali	a rule about what you must pay as income tax	What are the tax requirements if I live and work abroad but remain a citizen here?
taxable	adj.	steuerpflichtig	imposable	tassabile	if money that you receive is taxable, you have to pay tax on it	Many social security benefits are also taxable.

taxation	n.	Besteuerung	imposition	tassazione	the system of charging taxes, or the money that is collected as a tax	How do I protect my investments from taxation?
team-building	n.	Teambildung	team-building	team building, costruzione del gruppo	the process of getting employees to work together well and communicate effectively	The games can be used as team-building activities.
tendency	n.	Tendenz, Neigung	tendance, propension	tendenza	to be likely to do a particular thing, especially because you often do it and it is part of your character	His tendency to be critical made him unpopular with his co-workers.
tension	n.	Spannung	tension	tensione	the feeling that exists when people do not trust each other and may suddenly start arguing	The obvious tension between them made everyone else uncomfortable.
terminal	n.	Endgerät, Datenstation	terminal	terminale	a piece of computer equipment consisting of at least a keyboard and a screen, that you use for putting in or taking out information from a large computer	A PC can work as a terminal on a network.
terms	n.	1 Konditionen, Klauseln, Bestimmungen 2 Bedingungen, Umstände	1 termes, conditions 2 termes	1 termini, modalità 2 in termini reali	1 the details, situations, etc. that two people or companies agree to as part of a contract, agreement or arrangement 2 in real terms a change of a price or cost in real terms has been calculated to include the effects of other changes such as inflation (=price increases over time)	What are the terms and conditions of your employment? Rail fares have fallen 17 per cent in real terms.
think tank	n.	Denkfabrik	groupe de réflexion	gruppo di esperti	a group of people with experience or knowledge of a subject, who work to produce ideas and give advice	She was president of the Center for National Policy, a Washington think tank.
thoughtful	adj.	nachdenklich, aufmerksam, umsichtig	réfléchi	premuroso	always thinking of the things you can do to make people happy or comfortable	Anna is such a thoughtful person.
top up	phr. v.	aufladen, nachfüllen	recharger, remplir	ricaricare	to add more money to a mobile phone account	We'll top up your phone automatically.
tough	adj.	zäh, widerstandsfähig	robuste, résistant	resistente, tenace	physically or emotionally strong and able to deal with difficult situations	These kids have had a hard time, but they're tough.
track	v.	aufzeichnen, verfolgen	suivre	tracciare	to record the progress or development of something over time	The progress of each student is tracked by computer.
trademark	n.	Handelszeichen	marque déposée	marchio registrato	a special name, sign or word that is marked on a product to show that it is made by a particular company, that cannot be used by any other company	Many trademarks, such as Nike's swoosh, are instantly recognisable.
transaction	n.	Transaktion	transaction	transazione	a business deal or action, such as buying or selling something	The bank charges a fixed rate for each transaction.
transactional	adj.	Transaktions-	transactionnel	commerciale	relating to doing business, especially to buying or selling things	The bank statement shows your transactional data.
transfer¹	v.	überweisen	transférer	trasferire	to move money from one person, account or bank to another	I transferred £400 from my savings to my current account.
transfer²	n.	Überweisung	transfert	trasferimento, bonifico	the action of moving money from one person, account or bank to another	Payment can be made either by credit card or by bank transfer.
in transit		unterwegs, im Transit	en transit	in transito	while something is being moved	The luggage had somehow been lost in transit.
transparent	adj.	transparent	transparent	trasparente	to be very clear about what you are saying or doing, so everyone understands and sees that you are being fair and honest	The way contracts are awarded must be completely transparent.
tricky	adj.	knifflig, schwierig	difficile, délicat	difficoltoso, complicato	difficult to deal with or do because it is complicated and full of problems	Getting everyone to use the new technology will be tricky.

trigger	v.	auslösen	provoquer, déclencher	dare l'avvio a, provocare	to make something happen very quickly, especially a series of events	The policy shift was triggered by a sharp increase in violent crime.
trust fund	n.	Treuhandfonds	fonds fiduciaire	fondo fiduciario	money belonging to someone that is controlled for them by someone who has legally been asked to do so	The proceeds from any sale would go into a trust fund for the children.
turnaround	n.	Wende, Kehrtwende	revirement, volte-face	inversione di rotta	[singular] a complete change from a bad situation to a good one	The country's economy has experienced a remarkable turnaround.
turning point	n.	Wendepunkt	tournant	svolta	the time when an important change starts, especially one that improves the situation	Joining the biggest law firm in London was a turning point in my career.
be a two-way street		auf Gegenseitigkeit beruhen	être fondé sur la réciprocité	essere una strada a doppio senso, essere una cosa reciproca	used to say that a situation depends on two people talking to each other and working well together	Creative collaboration is a two-way street.

U

ultimate	adj.	ultimativ	ultime	ultimo, finale	better, bigger, worse, etc. than all other things or people of the same kind	Sales are the ultimate test for whether a product is good or not.
ultimately	adv.	letztlich	en fin de compte	alla fine	finally, after everything else has been done or considered	Ultimately, you'll have to decide for yourself.
unbanked	adj.	kein Bankkonto haben	personne qui ne bénéficie pas des services bancaires	che non ha un conto in banca	not having a bank account or not able to use the services of a bank	Almost 75% of people in some poorer countries are unbanked.
uncertainty	n.	Ungewissheit	incertitude	incertezza	the feeling or fact of not knowing what will happen	There is a great deal of uncertainty about the company's future.
uncompromising	adj.	kompromisslos	intransigeant, inflexible	irremovibile	unwilling to change your opinions or intentions	The group has taken an uncompromising position on environmental issues.
underlying	adj.	zugrunde liegend	sous-jacent	basilare, fondamentale	most important, although not easily noticed	The underlying goal of the programme was to make people more aware of the threats to sea life.
underperform	v.	die Erwartungen nicht erfüllen, zu wenig leisten	ne pas faire son maximum, être en dessous de ses capacités	avere risultati inferiori a	to not make as much profit as expected	The larger services companies were seen to have underperformed compared to smaller ones.
underpin	v.	stützen, untermauern	étayer	sostenere	to give strength or support to something and to help it succeed	Good independent journalism underpins a free, democratic society.
unprofessionally	adv.	unprofessionell	non professionnellement	in modo poco professionale	in a way that is not acceptable in a particular profession	The judge had behaved very unprofessionally in court.
unreasonable	adj.	unrealistisch, übertrieben, unvernünftig	déraisonnable	irragionevole	not fair or sensible	It didn't seem like an unreasonable request.
unstable	adj.	instabil	précaire	instabile	likely to change suddenly and become worse	Then he lost his job, and their finances became unstable.
upcoming	adj.	bevorstehend	prochain, à venir	imminente	happening soon	She was studying for the upcoming exams.
update	n.	Aktualisierung	mise à jour	aggiornamento	a change or addition to a computer file so that it has the most recent information	The company has issued an update of its popular spreadsheet software.
upmarket	adj.	exklusiv, luxuriös, vornehm	haut de gamme	esclusivo	designed for or used by people who have a lot of money	The resort is more upmarket than some others in the area.
USP (unique selling proposition)	n.	USP (Alleinstellungsmerkmal)	proposition commerciale unique	USP (argomentazione esclusiva di vendita)	a feature of a product that makes it different from other similar products, and therefore more attractive to people who might buy it	Exhibition stand personnel must be able to communicate the USP of the products.
utility	n.	Nebenkosten, Hausanschlüsse	charges	spese	[C usually plural] a service such as gas or electricity provided for people to use	Does your rent include utilities?

V

vague	adj.	vage	vague	vago	unclear, often because you do not have enough detailed information	The governor gave only a vague outline of his tax plan.
variance	n.	Abweichung	écart, divergence	varianza	the amount by which two or more things are different or by which they change	Variance measures how different a price or number is from the average, and thus helps to determine risk.
viable	adj.	machbar, praktikabel	viable	attuabile, fattibile	realistic and likely to succeed	The committee came forward with one viable solution.

viewpoint	n.	Standpunkt	point de vue	punto di vista	a particular way of thinking about a problem or subject	We need to seriously consider all the different viewpoints on the issue.
virtual currency	n.	virtuelles Geld	devise virtuelle	valuta virtuale	a type of currency (=money) that only exists online and is protected by secret computer codes	Some charities are accepting donations in the form of virtual currencies.
visible	adj.	sichtbar	visible	visibile	noticed by other people	She's one of the most visible MPs in the party.
visual	n.	visuelle Darstellung	visuel	immagini	[C usually plural] something such as a picture or short video, as opposed to information that you hear or read	A few visuals make the information more memorable and interesting.
visualise (a/so visualize)	v.	sich vorstellen, visualisieren	visualiser	visualizzare	to form a picture of someone or something in your mind	I tried to visualise the house while he was describing it.
voice recognition	n.	Spracherkennung	reconnaissance vocale	riconoscimento vocale	a system in which a computer understands and obeys instructions spoken by a human voice	Voice recognition is now commonly used for searches on your smartphone or tablet.
volatile	adj.	volatil	volatil	volatile	a volatile situation situation is likely to change suddenly and without warning	Bonds started the year in a highly volatile trading environment.
volatility	n.	Unbeständigkeit, Schwankungsanfälligkeit	volatilité	volatilità, instabilità	the fact or state of being likely to change suddenly and without warning	There has been a lot of volatility in the stock market in the last few weeks.
W						
warrant	v.	erfordern	mériter	meritare	to need or deserve something	Another area that warrants attention is that of funding for universities.
the way forward		das weitere Vorgehen	la façon de progresser	strada da percorrere	an action, plan, etc. that seems a good idea because it is likely to lead to success	The way forward lies in developing more economic links.
be a long way off something		noch ein weiter Weg sein	un but lointain	essere ben lontani da qualcosa	to have many changes or developments to make before reaching a particular goal or state	A cure for the disease is still a long way off.
wellness	n.	Wohlbefinden	bien-être	benessere	good mental and physical health—used especially when talking about activities you do to keep or get good health	The wellness centre offers massages, yoga, and art and music therapy.
win-win	adj.	Win-Win	où chacun gagne	vantaggioso per tutti	ending well for everyone involved in it	A win-win outcome is where all parties involved are successful in achieving their objectives.
withdraw	v.	abheben	retirer	prelevare	to take money out of a bank account	I'd like to withdraw £500 from my current account.
withdrawal	n.	Abhebung	retrait	prelievo	the act of taking money from a bank account, or the amount you take out	Customers can use the machine to make withdrawals of up to £250 a day.
workflow	n.	Arbeitsabläufe	workflow	flusso di lavoro	the way that a particular project is organised by a company, including which part of a project someone is going to do, and when they are supposed to do it	The changes should improve workflow.
worse off	adj.	schlechter gestellt	plus pauvre, dans une pire situation	messo male, più povero	having less money than someone else or than you had before	The rent increases will leave us worse off.
worst-case scenario		Schlimmstfall	le pire scénario	ipotesi peggiore	the worst situation that could possibly happen	The worst-case scenario is that it is already too late to do anything about global warming.
wreck	n.	Wrack	épave	relitto	a ship that has sunk	Divers discovered the wreck of an old German warship.
Z						
Zen-style activity	n.	meditative Aktivitäten	activité zen	attività zen, attività meditativa	an activity you do that makes you feel calm and aware of what you are feeling or thinking in that moment	The Zen-style activities on offer include yoga and meditation.
zip lining	n.	Seilrutsche fahren	faire de la tyrolienne	teleferica	the activity of sliding down a strong wire from a high place to a low place	The high ropes course includes swings and climbs, and finishes with zip lining.